

# ARCHIVED REPORT

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Appendix III

## Appendix III - Department of Defense Prime Contract Awards - Fiscal Year 1999 - Archived 3/2002

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### Foreword

Prime Contract Awards is published annually. This publication displays fiscal year 1999 and historical summarized information on Department of Defense prime contract awards using a variety of categories and report formats. The primary purpose of this publication is to provide the perspective required for the analysis of Defense procurement trends related to the six categories shown.

### Introduction

#### Purpose and Scope

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This report presents a variety of current and historical data pertaining to Department of Defense (DoD) prime contract awards. All historical tables commence with fiscal year (FY) 1990 data.

Six categories of data on DoD prime contracts are provided. Data are displayed by type of contractor, by procurement program, by competition, and by type of contract pricing provision. Awards for research, development, test, and evaluation (RDT&E) are discussed separately, as is the DoD Small Business Subcontracting Program.

## Notes on Coverage

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Amounts in this report are shown for the DoD Agency that awards the prime contracts and not the department or agency that budgets for the supplies or services. In addition, data for the Army, Navy, and Air Force include prime contracts awarded on behalf of the National Aeronautics and Space Administration (NASA) and other Federal Agencies, as well as for foreign countries whose Defense purchases are reimbursable. Percentages are derived by dividing the detail line or the subtotal line by the base line designated by 100 percent, unless otherwise noted. Column headings, footnotes, or section narrative are used to identify these exceptions. Indentation is used to provide assistance in recognizing total, subtotal, and detail line information. The data are collected in whole dollars and the totals given in some tables may not add due to rounding. This report includes awards made by Other Defense Agencies (ODAs), which are listed in the Glossary. It also includes tariff or regulated acquisitions under \$25,000.

It does not include obligations for “in house” work performed at government owned and operated establishments, such as Navy shipyards, Army arsenals, and Air Force research laboratories, except to the extent that such establishments place contracts for supplies and services with industry or other Federal Agencies. The estimated dollar amounts of indefinite quantity petroleum contracts are included in this report, but the number of individual orders written against these contracts has not been included in the totals for procurement actions.

For the definition of terms used in this publication, see the Glossary.

## Highlights

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DoD procurement actions during the FY 1999 totaled \$135,160,155 thousand (rounded), as shown below:

Category	Amount
Intragovernmental/FMS	\$11,637,935
Work Outside United States	7,361,179
Educational and Nonprofit Institutions	3,893,965
Business Firms Inside United States	112,197,960
Tariff or Regulated Acquisitions	69,117
<b>Total</b>	<b>\$135,160,155</b>

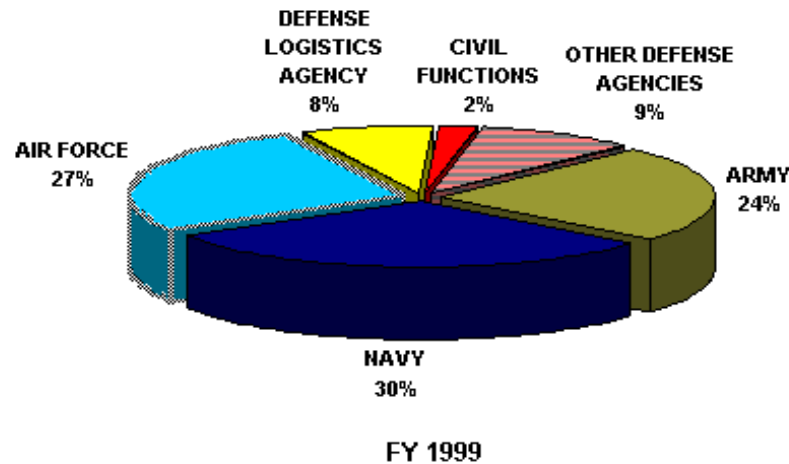
Foreign Military Sales (FMS), a reimbursable portion of intragovernmental orders, totaled \$5,746 million as follows: Army \$1,705 million; Navy \$1,335 million; Air Force \$2,672 million; Defense Logistics Agency \$27 million; and Other Defense Agencies \$7 million.

## Awards by Type of Contractor

### DoD Procurement by Type of Contractor

DoD procurement awards during FY 1999 (October 1998 through September 1999) totaled \$135,160 million. This was an increase of \$6,353 million (4.9 percent) from the \$128,807 million awarded during FY 1998. Contract awards to U.S. businesses for work inside the United States increased by \$2,525 million. Awards to or through other Government Agencies decreased by \$1,707 million, awards to educational and nonprofit institutions decreased by \$383 million, and awards for work outside the United States decreased by \$1,733 million.

The following chart displays the percentage of obligations awarded by each Defense Component during FY 1999.



### Procurement Trends

DoD procurement increased from \$144.7 billion in FY 1990 to \$150.9 billion in FY 1991. In FY 1992, awards decreased to \$136.3 billion. In FY 1993, procurement increased slightly. Procurement during FY 1994 through FY 1996 showed a relatively constant amount of dollars awarded, less than a billion dollars of change over the three year period. In FY 1997 there was a 2.8 percent decrease in obligated dollars from the FY 1996 amount. The difference between FY 1998 and FY 1997 showed the smallest dollar amount of

change between any two consecutive years over the past ten years. In FY 1999 there was a 4.9 percent increase from the FY 1998 obligation amount. The ten-year trend in prime contract awards is shown in Table 3.

## Small Business Performance

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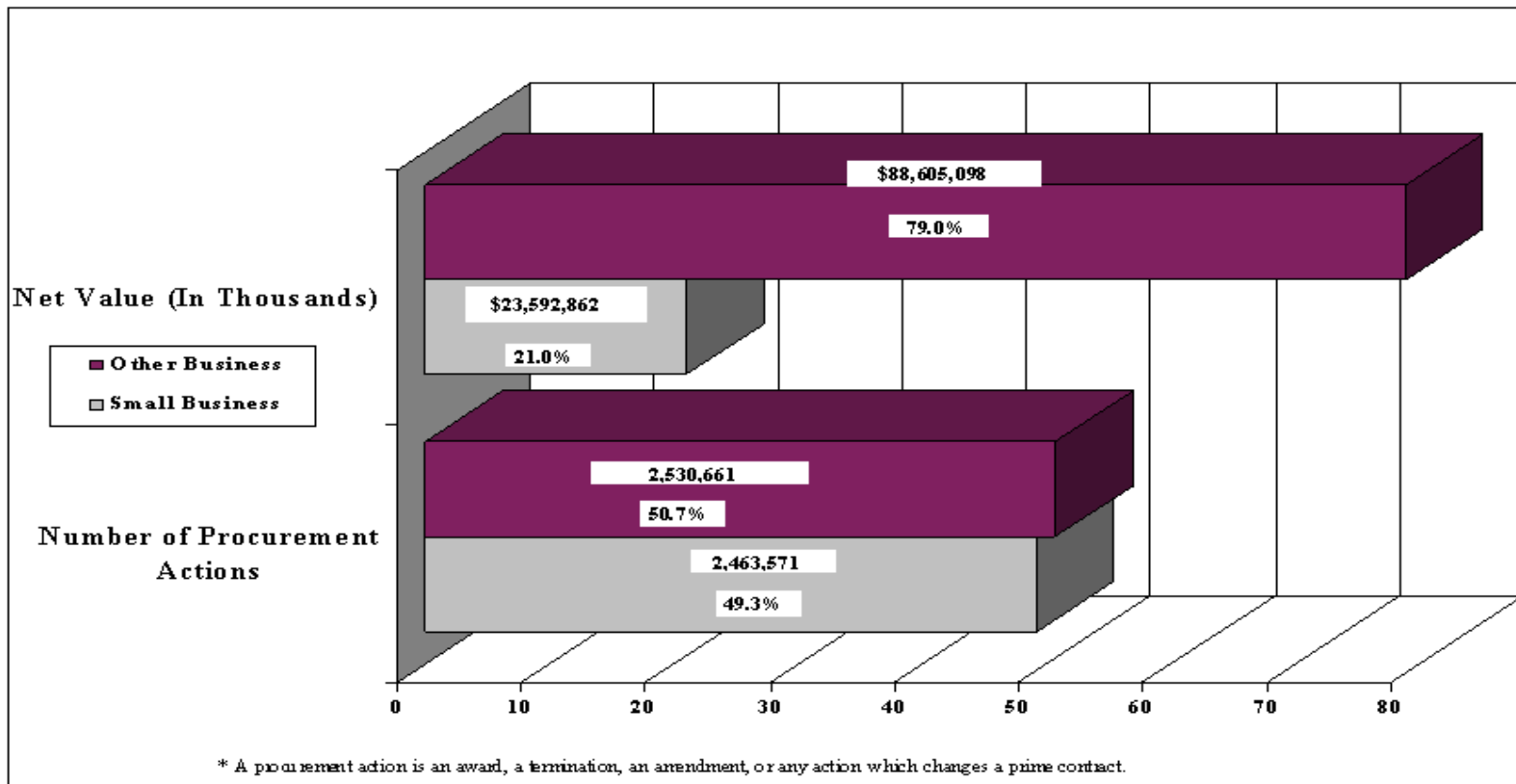
Small businesses received \$23,593 million during FY 1999, an increase of \$547 million from the \$23,046 million received during FY 1998. In FY 1996, small businesses received the largest percentage in the ten year period (23.2 percent) of the prime contracts awarded to all business firms for work done in the United States.

Chart I shows that 2,463,571 procurement actions, or 49.3 percent of the total 4,994,232 actions awarded to business firms, involved small businesses.

Chart II shows total awards to business firms, to small business firms, and percentage to small businesses for FY 1990 through FY 1999.

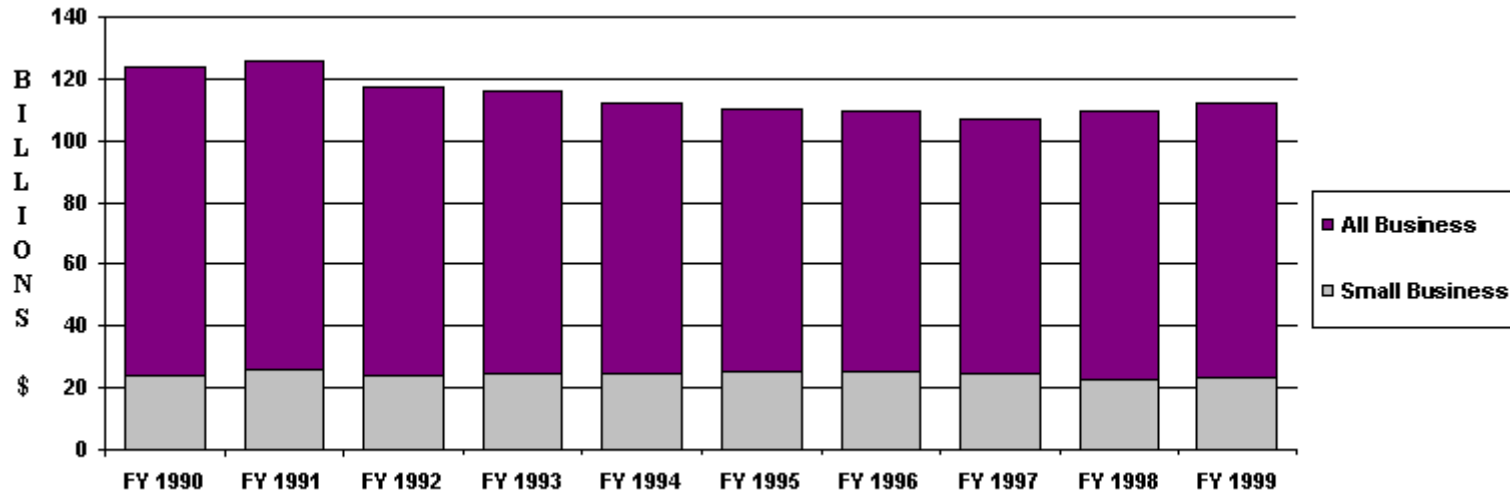
**Chart I**  
**Number, Net Value, and Percent Distribution of DoD Small and**  
**Other Business Procurement Actions:**

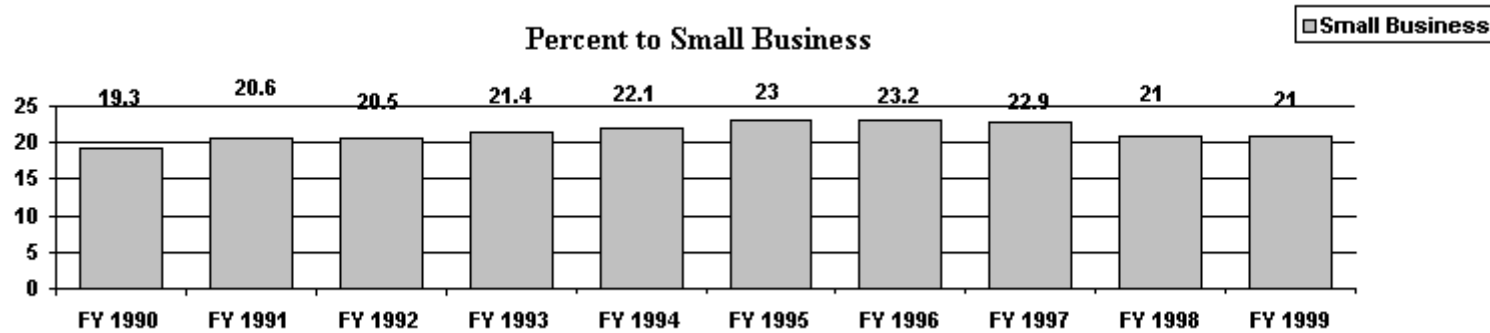
Fiscal Year 1999



### Chart II

**Net Value of DoD Prime Contract Awards to Small Businesses, to All Businesses, and Percent Distribution to Small Businesses: FY 1990 - 1999**  
Net Value of Awards





### Awards by Procurement Program

Data on the net value of prime contract awards to businesses in the United States, by procurement program, are shown in Table 5 for FY 1999 and FY 1998, and in Table 6 for FY 1990 through FY 1999. Table 6a provides data on awards, by procurement program, according to the Defense Component making the awards, for FY 1990 through FY 1999.

Total DoD procurement from U.S. businesses for work performed in the United States during FY 1999 totaled \$112,198 million; \$2,525 million (2.3 percent) more than FY 1998. A comparison between FY 1998 and FY 1999 totals shows an increase in the Major Hard Goods Category (2.6 percent) and the Services Category (11.5 percent), with a decrease in the All Other Category (4.2 percent).

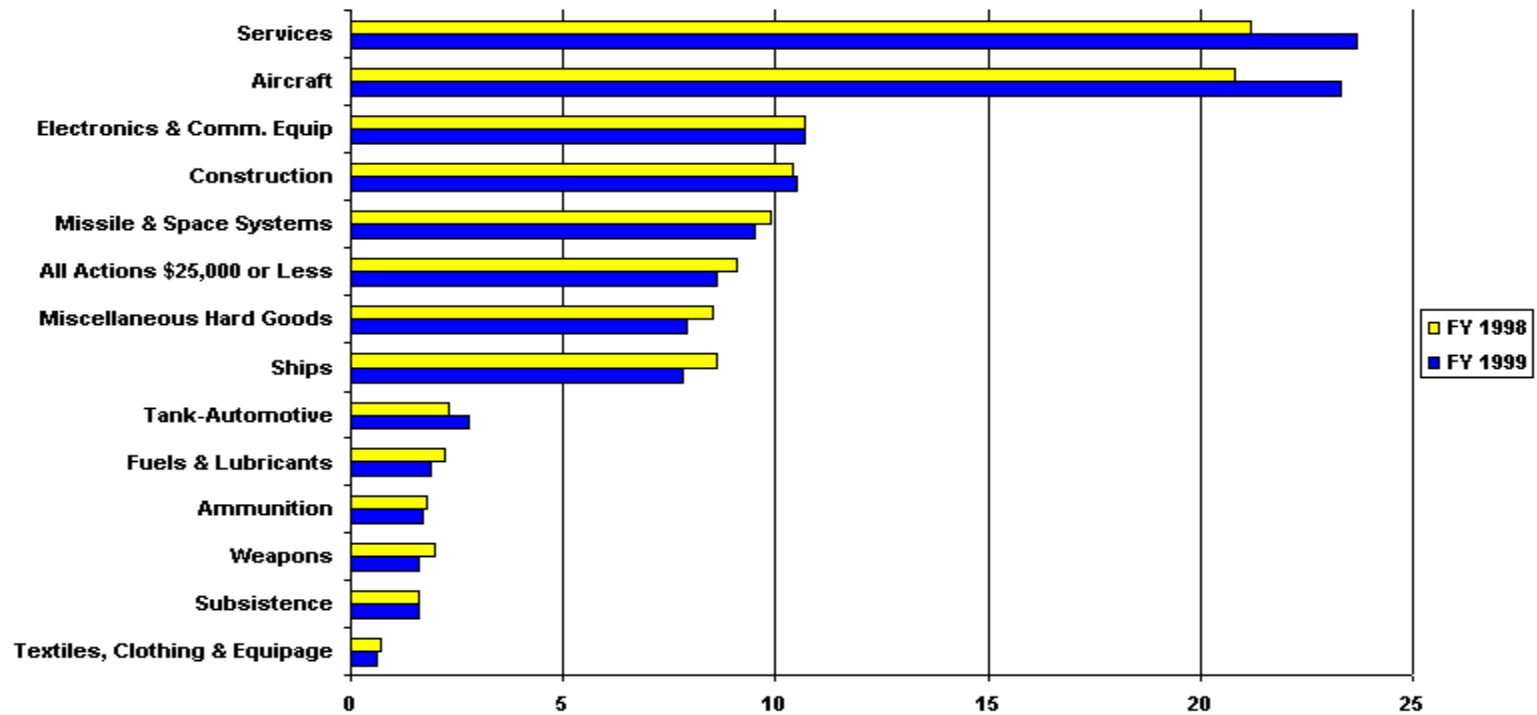
The largest increases in the procurement programs were in Services, \$2,444 million; Aircraft Engines and Related Spares, \$1,273 million; and Airframes and Related Assemblies and Spares, \$850 million. The Programs with the largest decreases were Ships, \$851 million; All Other Supplies and Equipment, \$654 million; and All Actions of \$25,000 or Less, \$468 million. The increasing use of the Government Purchase Card, which is not reported in the Defense Contract Action Data System, is the primary reason for the decline in the number of actions of \$25,000 or less.

Chart III shows awards to all businesses and percentage distribution to small businesses, by procurement program, for FY 1999 and FY 1998.

### Chart III

#### Net Value of DoD Prime Contract Awards to All Businesses and Percent Distribution to Small Businesses, by Procurement Program: FY 1998 and FY 1999

Net Value to All Businesses  
(in Billions \$)





## Awards for Research, Development, Test, and Evaluation

The net value and percentage distribution of awards for research, development, test, and evaluation (RDT&E), by type of contractor, for FY 1990 through FY 1999 are shown in Table 7.

The total dollar value of RDT&E awards, excluding awards for work outside the United States and orders to other Government agencies, amounted to \$19,208 million during FY 1999 and accounted for 16.5 percent of all DoD procurement. During FY 1998, the comparable amount was \$19,617 million, which was 17.3 percent of the total awards.

As shown in Table 7, the Department of the Air Force had the largest amount of RDT&E awards in each of the last ten years. RDT&E awards accounted for 77.9 percent of the contracts awarded by the Department of the Air Force to Educational and Nonprofit Institutions during FY 1999.

In FY 1990 the relative dollar share of RDT&E procurement to total procurement (excluding awards for work outside the United States and orders to other Government agencies) was 17.3 percent. In FY 1991 the percentage decreased to 15.8 percent. Awards increased in FY 1992 to 17.7 percent, and again in FY 1993 to 18.2 percent. While the FY 1995 RDT&E percentage remained the same as the FY 1994 ten year high of 18.6 percent, FY 1996 decreased to 17.7 percent. In FY 1997, the RDT&E percentage further decreased to 17.4 percent, and continued to decrease in FY 1998 and FY 1999 to 17.3 percent and 16.5 percent respectively.

Contract awards for RDT&E, by procurement program, are shown for FY 1990 through FY 1999 in Table 8. This table shows the percentage of RDT&E awards in each program based on the totals shown in Table 6.

## Awards by Competition

### Awards by Extent of Competed Procurement

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As shown in Table 9, total DoD awards subject to competition during FY 1999 and 1998 totaled \$119,013 million and \$112,140 million, respectively. A breakout of these awards is as follows:

	FY1999 Dollars in Millions	Percent	FY1998 Dollars in Millions	Percent
<b>Total</b>	\$119,013	100.0	\$112,140	100.0
<b>Competed 1/</b>	79,180	66.5	73,425	65.5
<b>Follow-on</b>	6,098	5.1	4,891	4.4
<b>Not Competed</b>	33,736	28.3	33,824	30.2

1/ See Glossary of Terms for definition.

Table 9 also gives the total for both actions and dollars by reporting Component for each of these categories.

Table 10 displays the extent of competed procurements by each Competition in Contracting Act (CICA) solicitation procedure, where applicable. Full and open competition procedures accounted for 82.6 percent of the competed post-CICA awards during FY 1999, compared to 80.5 percent for FY 1998. Actions of \$25,000 or less accounted for 6.4 percent (7.7 percent last year), and other than full and open competition, 8.7 percent (9.8 percent last year).

## Solicitation Procedures

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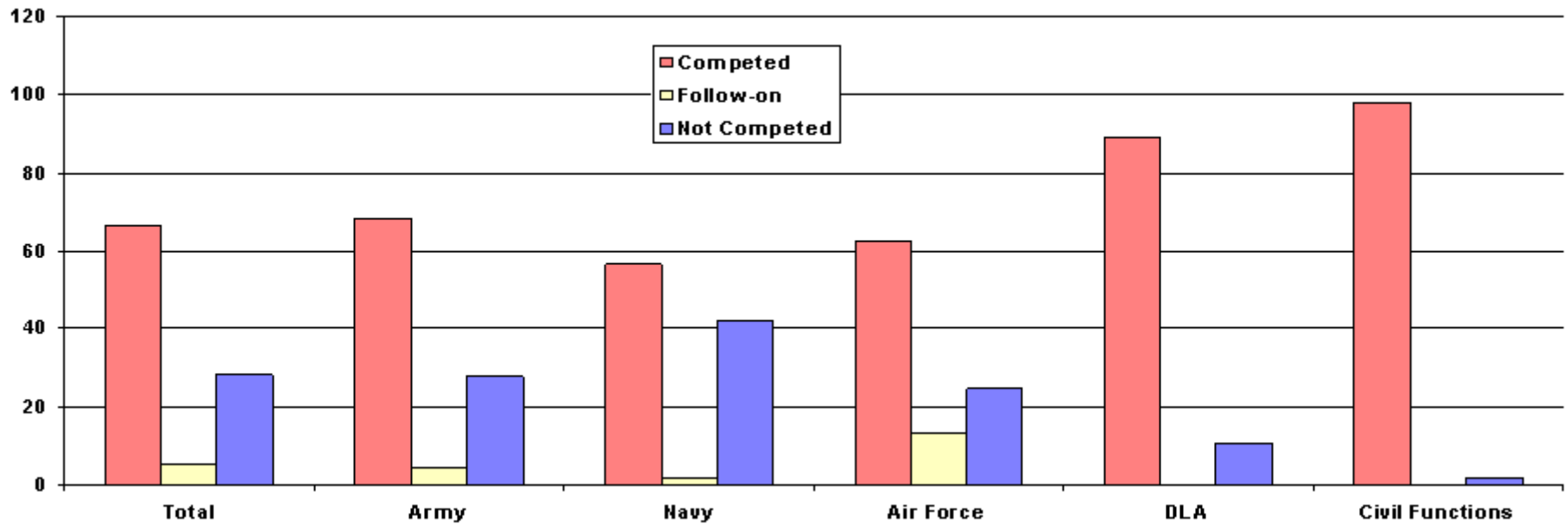
Tables 13 and 14 highlight the dollars and procurement actions, respectively, for each of the CICA solicitation procedures used by the DoD to procure supplies and services during FY 1999 and FY 1998. See the Federal Acquisition Regulation, Part 6, for a more descriptive definition of the solicitation procedures listed in these tables. Similar data are not collected on awards in support of the Foreign Military Sales (FMS) program and awards of \$25,000 or less.

As can be seen in Table 13, the total awards reported during FY 1999 amounted to \$135.2 billion, an increase of \$6.4 billion from the FY 1998 amount. Of the FY 1999 total, \$16.4 billion (12.2 percent) were for "Intra-agency," "Foreign Military Sales" or "Actions of \$25,000 or Less." Pre-CICA actions accounted for \$1.1 billion, or 0.8 percent, while \$117.6 billion, or 87.0 percent, were awarded pursuant to CICA procedures. Within the Post-CICA categories the "Full & Open Competition" category accounted for \$65.0 billion, or 55.3 percent, and the "Other Than Full & Open Competition" category accounted for \$50.0 billion, or 42.5 percent. Similar data are also depicted by DoD Component in this table. Table 14 also shows a total of 5,824,701 procurement actions during FY 1999. This is a decrease of 585,939 actions, or 9.1 percent, from the 6,410,640 reported during FY 1998. Distribution by kind of contracting action is also depicted.

Chart IV shows percentage distribution of DoD awards by extent of competed procurement, according to Defense Component, for FY 1999. Although the percentage of competed awards ranged from 56.3 percent to 98.0 percent for individual agencies, the total DoD percentage for competed awards (except exclusions) was 66.5 percent.

### Chart IV

**Percent Distribution of DoD Awards by Extent of Competed Procurement According to Defense Component: Fiscal Year 1999**



Percent of Competitive Base

*Note: Chart excludes Intragovernmental FMS, Utilities, 8A Program & Brand Name Items for Commissary Resale.*

*Percentages are based on total dollars.*

## Awards by Type of Contract Pricing Provision

Table 16 shows the net value and percentage distribution of DoD prime contract awards over \$25,000 for both fiscal years 1999 and 1998. Data are shown by type of contract pricing provision, according to Defense Component. During FY 1999, awards over \$25,000 (excluding Interagency/FMS awards) totaled \$114,158 million, of which \$70,187 million, or 61.5 percent, were awarded under fixed price procedures and \$39,380 million, or 34.5 percent, under cost reimbursement procedures. Other types (time and materials and labor hours) accounted for \$4,591 million, or 4.0 percent.

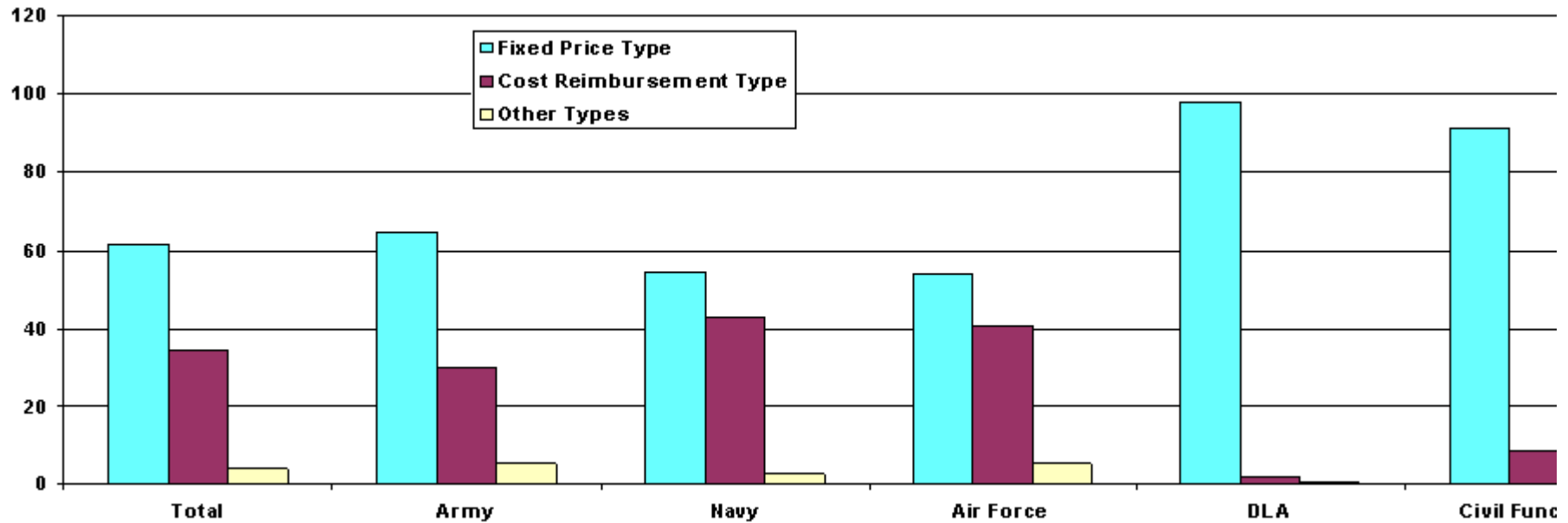
Cost-plus-fixed fee (CPFF) contracts accounted for 14.8 percent of the total contract awards over \$25,000 during FY 1999. The use of fixed price incentive contracts increased from 5.0 percent of total contract dollars in FY 1998 to 5.3 percent in FY 1999. The use of firm fixed-price contracts increased from 49.0 percent to 51.1 percent from FY 1998 to FY 1999.

Chart V shows percentage distribution of DoD Prime Contract Awards by contract pricing provision, according to Defense Component, for FY 1999.

### Chart V

#### Percent Distribution of DoD Prime Contract Awards by Contract Pricing Provision, According to Defense Component: Fiscal Year 1999

Percent of Total Procurement\*



\* Intragovernmental actions and actions \$25,000 or less are excluded.

## DoD Small Business Subcontracting Program

Commitments for DoD small business subcontracting work by 2,282 reporting large contractors totaled \$52,348 million in FY 1999, which was a 1.6 percent decrease from the \$53,226 million reported by 2,429 large contractors in FY 1998.

Small businesses received 41.0 percent of the total committed for subcontracting work during FY 1999, compared with 42.2 percent for FY 1998. Comparative data for FY 1990 through FY 1999 are given below.

(Amounts in Millions)

	1999	1998	1997	1996	1995	1994	1993	1992	1991	1990
1. Number of Large Contractors Reporting	2,282	2,429	2,390	2,240	2,166	2,022	1,863	1,742	1,709	1,664
2. Military Subcontract Commitments	\$52,348	\$53,226	\$54,429	\$47,353	\$45,032	\$45,364	\$44,947	\$47,318	\$57,053	\$54,708
a. Small Businesses	21,481	22,485	22,523	19,794	19,160	17,365	16,879	18,165	19,413	21,499
b. Other Businesses	30,886	30,740	31,906	25,560	25,872	27,999	28,068	29,153	37,640	33,209
3. Percent of Total to Small Business Concerns (Line 2a/Line 2)	41.0	42.2	41.4	41.8	42.5	38.3	37.6	38.4	34.0	39.3

## Glossary of Terms

**Businesses.** Businesses are companies, individuals, or partnerships organized for profit, including small businesses as defined below.

**Civil Functions.** Functions primarily associated with the Civil Works program of the Army Corps of Engineers. This program encompasses planning, programming, designing, constructing, and operating Federal Water resource projects for navigation, flood control, hydroelectric power production, water supply, recreation, and related activities. Also included are cemeterial work and conservation management.

**Competed Procurement.**

For solicitations issued prior to the Competition in Contracting Act (CICA):

*Price Competition* - Two or more bids or offers were received under formal advertising or negotiated methods of procurement and award was made to the lowest responsive and responsible bidder or offeror.

*Technical & Design Competition* - Two or more offers were received and award was made to the offeror with the best overall technical and design proposal. Cost is one of the factors in the evaluation. Sources for most major weapon systems resulted from initial competition in the design and development stage.

For solicitations issued subsequent to the Competition in Contracting Act:

Awards where solicitations were issued pursuant to full and open competition procedures or awards where two or more offers were received following solicitation pursuant to other than full and open competition procedures and award was made to the lowest responsible and responsive offeror.

**Educational and Nonprofit Institutions.** Any corporation, foundation, trust, or institution operating on a not-for-profit basis. Included are educational and scientific institutions, hospitals of a nonprofit nature, and state, local, and other non-Federal government agencies. If the work of these institutions meets the criteria of the category "Work Outside the United States" (see below), it is included in the data for that category.

**Government Agency.** When the contractor is a Federal/State/Local government agency of the United States and outlying areas (educational institutions are excluded).

**Interagency Order.** Includes Intragovernmental and Federal Supply Schedule orders written by a Military Department or Defense Agency purchasing office.

**Intragovernmental Order.** Orders written by a Military Department or Defense Agency purchasing office requesting that a non-Defense Federal Agency furnish supplies or services from its stocks, in-house manufacturing facilities, or contracts.

**Location of Work.** The place where an item is to be manufactured, assembled, or otherwise supplied by the prime contractor; the place where the service is to be performed; or the site of a construction project.

**Military Functions.** Activities normally associated with the support of the Uniformed Services.

**Net Value.** The net amount of debit and credit procurement actions recorded during the period.

**Other Defense Agencies**

- American Forces Information Service
- Armed Forces Radiobiology Research Institute
- Ballistic Missile Defense Organization
- Commander US Special Operations Command
- Defense Advanced Research Projects Agency
- Defense Commercial Communications Office
- Defense Commissary Agency

Defense Information Systems Agency

Defense Special Weapons Agency

Department of Defense Dependents Schools

National Imagery and Mapping Agency

Office for the Civilian Health & Medical Program  
of the Uniformed Services (CHAMPUS)

On Site Inspection Agency

Uniformed Services University of Health Sciences

WHS Contracting Office

**Prime Contract Award.** A legally binding agreement executed by a Department of an Agency of DoD to obtain supplier services.

**Procurement Action.** An action involving the obligation or deobligation of funds which officially awards or changes a prime contract. This may include the award of a new prime contract, a debit or credit change to an existing prime contract, or an order written against an indefinite delivery-type contract or basic ordering agreement.

**Small Businesses.** A small business is defined by the Small Business Administration in the Federal Register (Title 13, Chapter 1, Part 121). The definition also appears in the Federal Acquisition Regulation (19.101). Generally, a small business is one that is independently owned and operated, is not dominant in its field of operations, and, with its affiliates, does not employ more than a specified number of employees (usually not more than 500, 750, or 1,000, depending on the type of product called for by the contract). For construction and some service industries, the criterion is a specified annual dollar volume of sales or receipts rather than the number of employees.

**Simplified Acquisition Procedures.** Methods prescribed for making purchases of supplies or services using imprest funds, purchase orders, blanket purchase agreements, Government wide commercial purchase cards, or any other appropriate authorized methods.

**Subcontract Commitment.** A legal agreement between contractors establishing the value of goods and services required to fulfill a contract. The goods or services are provided by one contractor (called the subcontractor) to the contractor with the major or prime contract.

**Subcontract Payment.** A cash payment made by one contractor to another for supplies, services, or construction required by a prime contract.

**United States.** The 50 states, the District of Columbia, and the outlying areas of the United States.

**Work Inside the United States.** An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government Agency with a place of performance inside the United States (see above).

**Work Outside the United States.** An award to a U.S. or foreign business, an educational or nonprofit institution, or a Government Agency with a place of performance outside of the United States (see above).





TYPE OF CONTRACTOR	Oct 98- Sep 99	Oct 97- Sep 98	Oct 98- Sep 99	Oct 97- Sep 98	Oct 98- Sep 99	Oct 97- Sep 98
TOTAL C/	\$135,160,155	\$128,807,060	\$32,029,952	\$29,772,635	\$40,592,426	\$39,495,323
ACTIONS OF \$25,000 OR LESS	10,123,110	10,668,134	1,223,092	1,326,110	1,406,537	1,577,115
ACTIONS OVER \$25,000	125,037,045	118,138,926	30,806,859	28,446,524	39,185,889	37,918,208
INTERAGENCY / FMS	11,637,935	9,931,377	3,222,731	2,488,821	3,509,119	3,122,066
ACTIONS OF \$25,000 OR LESS	758,939	786,948	232,461	218,784	236,129	240,584
ACTIONS OVER \$25,000	10,878,996	9,144,429	2,990,271	2,270,038	3,272,990	2,881,482
FOR WORK OUTSIDE U. S. D/	7,361,179	5,628,174	2,844,550	2,186,138	1,519,982	1,078,501
ACTIONS OF \$25,000 OR LESS	604,007	650,669	203,146	234,078	149,189	102,288
ACTIONS OVER \$25,000	6,757,173	4,977,506	2,641,404	1,952,059	1,370,792	976,213
EDUCATIONAL + NONPROFIT INSTITUTIONS	3,893,965	3,510,655	1,075,103	1,234,177	989,403	886,717
ACTIONS OF \$25,000 OR LESS	06,166	113,729	19,177	36,143	11,501	11,642
ACTIONS OVER \$25,000	3,787,799	3,396,926	1,055,926	1,198,034	977,902	875,075
BUSINESS FIRMS FOR WORK IN THE U.S.(SUBTOTAL)	112,197,960	109,672,653	24,852,024	23,826,142	34,570,263	34,403,854
ACTIONS OF \$25,000 OR LESS	8,584,882	9,052,588	732,766	799,749	1,006,058	1,218,417
ACTIONS OVER \$25,000	103,613,077	100,620,065	24,119,258	23,026,393	33,564,204	33,185,437
SMALL BUSINESS FIRMS	23,592,862	23,045,938	6,285,025	6,447,276	7,061,136	6,057,216
ACTIONS OF \$25,000 OR LESS	3,657,079	4,219,606	511,360	568,365	655,522	786,389
ACTIONS OVER \$25,000	19,935,783	18,826,332	5,773,665	5,878,911	6,405,614	5,270,826
OTHER BUSINESS FIRMS	88,605,098	86,626,715	18,566,999	17,378,867	27,509,126	28,346,638
ACTIONS OF \$25,000 OR LESS	4,927,803	4,832,982	221,406	231,385	350,536	432,027
ACTIONS OVER \$25,000	83,677,294	81,793,733	18,345,593	17,147,482	27,158,590	27,914,611
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	21.0	21.0	25.3	27.1	20.4	17.6
ACTIONS OF \$25,000 OR LESS	42.6	46.6	69.8	71.1	65.2	64.5
ACTIONS OVER \$25,000	19.2	18.7	23.9	25.5	19.1	15.9

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

C/ Commencing in FY 1989, includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

**TABLE 1 (Continued)**  
**DoD Prime Contract Awards by Type of Contractor, A/**  
**According to Defense Component: FY 1999-FY 1998**  
**(AMOUNTS IN THOUSANDS)**

TYPE OF CONTRACTOR	AIRFORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	Oct98- Sep99	Oct97- Sep98	Oct98- Sep99	Oct97- Sep98	Oct98- Sep99	Oct97- Sep98

**TABLE 1 (Continued)**  
**DoD Prime Contract Awards by Type of Contractor, A/**  
**According to Defense Component: FY 1999-FY 1998**  
**(AMOUNTS IN THOUSANDS)**

TOTAL C/	\$36,407,523	\$35,029,023	\$10,293,837	\$9,983,956	\$3,144,761	\$2,813,919
ACTIONS OF \$25,000 OR LESS	1,161,463	1,375,334	2,547,550	2,689,267	179,093	171,754
ACTIONS OVER \$25,000	35,246,060	33,653,689	7,746,287	7,294,689	2,965,668	2,642,165
INTERAGENCY / FMS	3,818,689	3,463,355	558,321	468,477	54,366	49,013
ACTIONS OF \$25,000 OR LESS	142,880	171,892	89,301	95,917	20,536	19,372
ACTIONS OVER \$25,000	3,675,809	3,291,463	469,020	372,560	33,830	29,642
FOR WORK OUTSIDE U. S. D/	1,283,584	1,218,453	1,159,673	790,653	95,746	3,609
ACTIONS OF \$25,000 OR LESS	194,797	251,238	48,424	54,813	222	417
ACTIONS OVER \$25,000	1,088,787	967,215	1,111,249	735,839	95,524	3,192
EDUCATIONAL + NONPROFIT INSTITUTIONS	1,408,384	1,011,926	203,685	149,194	25,641	27,146
ACTIONS OF \$25,000 OR LESS	36,663	32,672	17,409	11,677	2,061	2,043
ACTIONS OVER \$25,000	1,371,721	979,254	186,276	137,517	23,580	25,103
BUSINESS FIRMS FOR WORK IN THE U.S.(SUBTOTAL)	29,869,052	29,315,592	8,372,112	8,575,163	2,966,975	2,731,660
ACTIONS OF \$25,000 OR LESS	759,308	899,834	2,392,370	2,526,390	154,242	147,431
ACTIONS OVER \$25,000	29,109,744	28,415,758	5,979,742	6,048,773	2,812,734	2,584,229
SMALL BUSINESS FIRMS	4,173,830	4,364,767	3,339,763	3,732,575	1,220,192	1,030,844
ACTIONS OF \$25,000 OR LESS	512,393	644,211	1,265,922	1,498,134	118,660	113,609
ACTIONS OVER \$25,000	3,661,437	3,720,556	2,073,841	2,234,441	1,101,532	917,236
OTHER BUSINESS FIRMS	25,695,222	24,950,825	5,032,349	4,842,588	1,746,783	1,700,816
ACTIONS OF \$25,000 OR LESS	246,915	255,623	1,126,448	1,028,256	35,582	33,822
ACTIONS OVER \$25,000	25,448,307	24,695,202	3,905,901	3,814,332	1,711,201	1,666,994
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	14.0	14.9	39.9	43.5	41.1	37.7
ACTIONS OF \$25,000 OR LESS	67.5	71.6	52.9	59.3	76.9	77.1
ACTIONS OVER \$25,000	12.6	13.1	34.7	36.9	39.2	35.5

NOTE: Refer to first page of this table for footnotes.

**TABLE 2**  
**DoD Prime Contract Awards by Quarter and Type of Contractor, A/**  
**According to Defense Component: FY 1999-FY 1998**  
**(AMOUNTS IN THOUSANDS)**

TYPE OF CONTRACTOR	TOTAL B/		ARMY		NAVY	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1999	1998	1999	1998	1999	1998

**TABLE 2**  
**DoD Prime Contract Awards by Quarter and Type of Contractor, A/**  
**According to Defense Component: FY 1999-FY 1998**  
**(AMOUNTS IN THOUSANDS)**

TYPE OF CONTRACTOR	TOTAL B/ FISCAL YEAR		ARMY FISCAL YEAR		NAVY FISCAL YEAR	
	1999	1998	1999	1998	1999	1998
	TOTAL C/	\$135,160,155	\$128,807,060	\$32,029,952	\$29,772,635	\$40,592,426
1st Qtr, Oct-Dec	24,636,233	14,586,280	5,482,290	4,082,322	8,839,621	2,751,180
2nd Qtr, Jan-Mar	31,693,083	27,142,831	7,473,831	6,492,124	8,339,454	7,756,960
3rd Qtr, Apr-Jun	28,247,485	32,643,921	7,164,495	7,755,736	8,601,070	12,675,306
4th Qtr, Jul-Sep	50,583,354	54,434,028	11,909,335	11,442,453	14,812,282	16,311,877
INTERAGENCY / FMS	11,637,935	9,931,377	3,222,731	2,488,821	3,509,119	3,122,066
1st Qtr, Oct-Dec	1,446,146	1,107,509	255,383	381,325	674,487	170,062
2nd Qtr, Jan-Mar	2,007,408	1,817,640	567,484	472,708	441,221	708,898
3rd Qtr, Apr-Jun	2,447,310	2,332,835	630,356	392,045	716,338	982,343
4th Qtr, Jul-Sep	5,737,072	4,673,393	1,769,509	1,242,743	1,677,074	1,260,764
FOR WORK OUTSIDE U. S. D/	7,361,179	5,628,174	2,844,550	2,186,138	1,519,982	1,078,501
1st Qtr, Oct-Dec	695,072	366,534	329,074	151,969	8,339	13,736
2nd Qtr, Jan-Mar	1,236,442	1,241,010	523,046	367,467	232,346	257,684
3rd Qtr, Apr-Jun	2,113,867	1,318,182	619,488	570,524	521,077	253,769
4th Qtr, Jul-Sep	3,315,798	2,702,448	1,372,942	1,096,177	758,219	553,312
EDUCATIONAL + NONPROFIT INSTITUTIONS	3,893,965	3,510,655	1,075,103	1,234,177	989,403	886,717
1st Qtr, Oct-Dec	674,509	429,476	162,950	167,250	253,751	63,644
2nd Qtr, Jan-Mar	933,204	748,334	295,345	224,408	348,023	299,319
3rd Qtr, Apr-Jun	971,499	1,029,395	413,806	560,657	200,062	298,029
4th Qtr, Jul-Sep	1,314,753	1,303,451	203,002	281,862	187,567	225,725
BUSINESS FIRMS FOR WORK IN THE U.S.(SUBTOTAL)	112,197,960	109,672,653	24,852,024	23,826,142	34,570,263	34,403,854
1st Qtr, Oct-Dec	21,812,618	12,677,624	4,728,590	3,379,161	7,902,952	2,503,530
2nd Qtr, Jan-Mar	27,501,632	23,319,762	6,079,086	5,415,447	7,317,283	6,489,722
3rd Qtr, Apr-Jun	22,704,251	27,950,036	5,492,396	6,221,438	7,163,089	11,140,655
4th Qtr, Jul-Sep	40,179,459	45,725,231	8,551,952	8,810,096	12,186,939	14,269,947

**TABLE 2 (Continued)**  
**DoD Prime Contract Awards by Quarter and Type of Contractor, A/**  
**According to Defense Component: FY 1999-FY 1998**  
**(AMOUNTS IN THOUSANDS)**

TYPE OF CONTRACTOR	TOTAL B/ FISCAL YEAR		ARMY FISCAL YEAR		NAVY FISCAL YEAR	
	1999	1998	1999	1998	1999	1998
	SMALL BUSINESS FIRMS	23,592,862	23,045,938	6,285,025	6,447,276	7,061,136
1st Qtr, Oct-Dec	3,918,128	2,743,093	950,935	592,956	969,990	546,896
2nd Qtr, Jan-Mar	5,148,105	5,474,892	1,574,367	1,467,125	1,146,636	1,399,424
3rd Qtr, Apr-Jun	4,759,543	5,007,414	1,167,338	1,438,526	1,583,822	1,288,648
4th Qtr, Jul-Sep	9,767,086	9,820,540	2,592,385	2,948,668	3,360,688	2,822,247
OTHER BUSINESS FIRMS	88,605,098	86,626,715	18,566,999	17,378,867	27,509,126	28,346,638
1st Qtr, Oct-Dec	17,894,490	9,934,531	3,777,655	2,786,205	6,932,962	1,956,634
2nd Qtr, Jan-Mar	22,353,527	17,844,871	4,504,719	3,948,322	6,170,647	5,090,298
3rd Qtr, Apr-Jun	17,944,708	22,942,622	4,325,057	4,782,912	5,579,267	9,852,007
4th Qtr, Jul-Sep	30,412,372	35,904,691	5,959,567	5,861,427	8,826,250	11,447,699
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	21.0	21.0	25.3	27.1	20.4	17.6
1st Qtr, Oct-Dec	18.0	21.6	20.1	17.5	12.3	21.8
2nd Qtr, Jan-Mar	18.7	23.5	25.9	27.1	15.7	21.6
3rd Qtr, Apr-Jun	21.0	17.9	21.3	23.1	22.1	11.6
4th Qtr, Jul-Sep	24.3	21.5	30.3	33.5	27.6	19.8

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

C/ Commencing in FY 1989, includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

**TABLE 2 (Continued)**  
**DoD Prime Contract Awards by Quarter and Type of Contractor, A/**  
**According to Defense Component: FY 1999-FY 1998**  
**(AMOUNTS IN THOUSANDS)**

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1999	1998	1999	1998	1999	1998
TOTAL C/	\$36,407,523	\$35,029,023	\$10,293,837	\$9,983,956	\$3,144,761	\$2,813,919
1st Qtr, Oct-Dec	6,827,382	5,477,423	1,576,091	1,322,320	614,147	380,590
2nd Qtr, Jan-Mar	9,839,216	6,850,844	2,428,736	2,149,694	724,378	723,998
3rd Qtr, Apr-Jun	6,695,073	7,083,941	2,078,740	1,773,316	726,358	599,795
4th Qtr, Jul-Sep	13,045,852	15,616,815	4,210,270	4,738,626	1,079,878	1,109,537
INTERAGENCY / FMS	3,818,689	3,463,355	558,321	468,477	54,366	49,013
1st Qtr, Oct-Dec	391,770	388,244	83,898	138,014	7,302	5,010
2nd Qtr, Jan-Mar	702,839	491,151	181,285	73,793	9,699	9,609
3rd Qtr, Apr-Jun	912,515	810,217	83,696	67,058	8,782	7,609
4th Qtr, Jul-Sep	1,811,565	1,773,744	209,442	189,612	28,582	26,786
FOR WORK OUTSIDE U. S. D/	1,283,584	1,218,453	1,159,673	790,653	95,746	3,609
1st Qtr, Oct-Dec	211,698	162,375	107,465	14,245	786	312
2nd Qtr, Jan-Mar	227,170	245,335	202,386	323,682	1,289	999
3rd Qtr, Apr-Jun	345,318	252,839	365,548	179,148	91,397	1,056
4th Qtr, Jul-Sep	499,398	557,904	484,275	273,577	2,275	1,242
EDUCATIONAL + NONPROFIT INSTITUTIONS	1,408,384	1,011,926	203,685	149,194	25,641	27,146
1st Qtr, Oct-Dec	211,565	157,632	24,673	32,045	6,073	6,814
2nd Qtr, Jan-Mar	186,075	149,731	41,158	23,026	5,985	4,576
3rd Qtr, Apr-Jun	265,435	78,308	46,621	39,885	5,566	7,116
4th Qtr, Jul-Sep	745,308	626,254	91,233	54,237	8,017	8,639
BUSINESS FIRMS FOR WORK IN THE U.S.(SUBTOTAL)	29,869,052	29,315,592	8,372,112	8,575,163	2,966,975	2,731,660
1st Qtr, Oct-Dec	6,011,622	4,768,087	1,360,014	1,137,849	599,252	367,390
2nd Qtr, Jan-Mar	8,718,564	5,962,540	2,003,907	1,729,017	707,027	708,423
3rd Qtr, Apr-Jun	5,170,495	5,941,179	1,582,875	1,487,173	620,340	583,575
4th Qtr, Jul-Sep	9,968,371	12,643,786	3,425,317	4,221,123	1,040,356	1,072,271
SMALL BUSINESS FIRMS	4,173,830	4,364,767	3,339,763	3,732,575	1,220,192	1,030,844

**TABLE 2 (Continued)**  
**DoD Prime Contract Awards by Quarter and Type of Contractor, A/**  
**According to Defense Component: FY 1999-FY 1998**  
**(AMOUNTS IN THOUSANDS)**

TYPE OF CONTRACTOR	AIR FORCE		DEFENSE LOGISTICS AGENCY		CIVIL FUNCTIONS	
	FISCAL YEAR		FISCAL YEAR		FISCAL YEAR	
	1999	1998	1999	1998	1999	1998
1st Qtr, Oct-Dec	929,062	809,175	655,340	582,177	209,487	149,894
2nd Qtr, Jan-Mar	968,024	1,041,362	718,927	829,675	307,033	241,229
3rd Qtr, Apr-Jun	814,837	1,029,825	640,237	754,194	252,354	204,810
4th Qtr, Jul-Sep	1,461,907	1,484,406	1,325,260	1,566,530	451,318	434,911
OTHER BUSINESS FIRMS	25,695,222	24,950,825	5,032,349	4,842,588	1,746,783	1,700,816
1st Qtr, Oct-Dec	5,082,560	3,958,912	704,674	555,673	389,765	217,497
2nd Qtr, Jan-Mar	7,750,540	4,921,179	1,284,980	899,342	399,994	467,194
3rd Qtr, Apr-Jun	4,355,658	4,911,354	942,638	732,979	367,986	378,765
4th Qtr, Jul-Sep	8,506,464	11,159,380	2,100,057	2,654,594	589,038	637,360
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	14.0	14.9	39.9	43.5	41.1	37.7
1st Qtr, Oct-Dec	15.5	17.0	48.2	51.2	35.0	40.8
2nd Qtr, Jan-Mar	11.1	17.5	35.9	48.0	43.4	34.1
3rd Qtr, Apr-Jun	15.8	17.3	40.4	50.7	40.7	35.1
4th Qtr, Jul-Sep	14.7	11.7	38.7	37.1	43.4	40.6

NOTE: Refer to first page of this table for footnotes.

**TABLE 3**  
**DoD Prime Contract Awards by Type of Contractor A/  
 and Defense Component: FY 1999 - FY 1990**  
 (AMOUNTS IN MILLIONS)

TYPE OF CONTRACTOR	FY 1999	FY 1998	FY 1997	FY 1996	FY 1995	FY 1994	FY 1993	FY 1992	FY 1991	FY 1990
TOTAL B/	\$135,160	\$128,807	\$128,415	\$132,178	\$131,365	\$132,219	\$138,307	\$136,297	\$150,855	\$144,672
Army	32,030	29,773	30,422	31,177	29,258	29,336	31,295	30,889	36,890	33,333
Navy	40,592	39,495	37,643	37,687	41,200	39,418	41,561	43,156	45,846	46,945
Air Force	36,408	35,029	36,712	41,167	39,463	41,949	42,708	40,523	48,214	46,902
Defense Logistics Agency	10,294	9,984	10,481	9,324	8,755	9,623	9,773	8,490	13,331	11,120
Civil Functions	3,145	2,814	2,648	2,594	2,817	2,717	2,560	2,818	2,332	2,122
Other Defense Agencies	12,692	11,712	10,509	10,229	9,873	9,176	10,411	10,421	4,241	4,250
INTERAGENCY/FMS	11,638	9,931	11,475	12,953	12,332	11,098	12,864	9,577	11,948	9,964
Army	3,223	2,489	2,849	2,880	2,392	2,995	4,932	2,856	4,193	2,281
Navy	3,509	3,122	3,523	2,136	2,644	2,174	2,497	2,722	3,033	2,948
Air Force	3,819	3,463	4,475	7,389	6,777	5,529	5,096	3,669	4,34	4,378
Defense Logistics Agency	558	468	346	294	288	252	196	169	196	134
Civil Functions	54	49	68	74	56	61	59	56	66	64
FOR WORK OUTSIDE U. S. C/	7,361	5,628	6,421	6,394	5,645	5,602	5,826	5,941	9,178	7,149
Army	2,845	2,186	2,265	2,127	1,735	1,554	1,834	1,820	2,253	2,280
Navy	1,520	1,079	1,138	1,349	1,203	1,173	1,075	1,332	2,371	1,442
Air Force	1,284	1,218	1,199	1,473	1,478	1,420	1,169	1,707	1,948	1,705
Defense Logistics Agency	1,160	791	1,489	1,222	999	1,291	1,546	933	2,333	1,570
Civil Functions	96	4	10	6	3	11	10	14	8	10
Other Defense Agencies	458	351	320	217	227	153	191	135	265	142
EDUCATIONAL + NONPROFIT INSTITUTIONS	3,894	3,511	3,563	3,287	3,291	3,315	3,444	3,438	3,646	3,530
Army	1,075	1,234	1,237	819	922	897	759	698	634	443
Navy	989	887	804	919	1,062	1,093	746	866	831	837
Air Force	1,408	1,012	1,200	1,166	1,014	1,045	1,463	1,426	1,576	1,781
Defense Logistics Agency	204	149	101	151	107	107	105	109	195	110
Civil Functions	26	27	21	27	32	24	27	23	21	26
Other Defense Agencies	192	201	200	205	155	149	344	316	387	332

**TABLE 3 (Continued)**  
**DoD Prime Contract Awards by Type of Contractor A/  
 and Defense Component: FY 1999 - FY 1990**  
 (AMOUNTS IN MILLIONS)

TYPE OF CONTRACTOR	FY 1999	FY 1998	FY 1997	FY 1996	FY 1995	FY 1994	FY 1993	FY 1992	FY 1991	FY 1990
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**TABLE 3 (Continued)**  
**DoD Prime Contract Awards by Type of Contractor A/  
 and Defense Component: FY 1999 - FY 1990**  
 (AMOUNTS IN MILLIONS)

TYPE OF CONTRACTOR	FY 1999	FY 1998	FY 1997	FY 1996	FY 1995	FY 1994	FY 1993	FY 1992	FY 1991	FY 1990
BUSINESS FIRMS FOR WORK IN THE U.S. (SUBTOTAL)	112,198	109,673	106,905	109,489	110,033	112,013	116,007	117,151	125,878	123,821
Army	24,852	23,826	24,035	25,306	24,155	23,715	23,614	25,330	29,612	28,127
Navy	34,570	34,404	32,174	33,280	36,288	34,977	37,241	38,235	39,610	41,717
Air Force	29,869	29,316	29,832	31,138	30,193	33,948	34,980	33,721	40,349	39,039
Defense Logistics Agency	8,372	8,575	8,544	7,657	7,360	7,972	7,923	7,277	10,606	9,303
Civil Functions	2,967	2,732	2,545	2,481	2,721	2,614	2,458	2,723	2,233	2,018
Other Defense Agencies	11,568	10,820	9,775	9,627	9,315	8,787	9,792	9,865	3,469	3,616
SMALL BUSINESS FIRMS	23,593	23,046	24,476	25,387	25,274	24,805	24,872	23,989	25,936	23,956
Army	6,285	6,447	6,577	7,136	6,653	6,403	6,423	6,131	6,717	5,771
Navy	7,061	6,057	7,069	6,982	7,590	7,195	7,162	7,629	7,876	7,673
Air Force	4,174	4,365	4,619	5,160	5,301	5,169	5,306	4,665	5,343	5,170
Defense Logistics Agency	3,340	3,733	3,760	3,636	3,308	3,518	3,556	2,951	4,383	3,913
Civil Functions	1,220	1,031	1,080	1,095	1,057	1,080	909	1,043	935	821
Other Defense Agencies	1,513	1,413	1,371	1,378	1,365	1,442	1,516	1,569	683	607
SMALL BUSINESS PERCENT OF BUSINESS FIRMS	21.0 %	21.0 %	22.9 %	23.2 %	23.0 %	22.1 %	21.4 %	20.5 %	20.6 %	19.3 %
Army	25.3	27.1	27.4	28.2	27.5	27.0	27.2	24.2	22.7	20.5
Navy	20.4	17.6	22.0	21.0	20.9	20.6	19.2	20.0	19.9	18.4
Air Force	14.0	14.9	15.5	16.6	17.6	15.2	15.2	13.8	13.2	13.2
Defense Logistics Agency	39.9	43.5	44.0	47.5	44.9	44.1	44.9	40.5	41.3	42.1
Civil Functions	41.1	37.7	42.4	44.2	38.9	41.3	37.0	38.3	41.9	40.7
Other Defense Agencies	13.1	13.1	14.0	14.3	14.7	16.4	15.5	15.9	19.7	16.8

A/ For definitions and coverage, see notes on coverage.

B/ Includes Tariff or Regulated Acquisitions not included elsewhere in this table.

C/ Includes foreign firms for performance in U.S.

\* Less than \$500,000.

**TABLE 5**  
**DoD Prime Contract Awards to All Businesses and to Small Businesses, A/**  
**by Procurement Program: FY 1999 - FY 1998**  
**(AMOUNTS IN THOUSANDS)**

PROCUREMENT PROGRAM	October 1998 - September 1999					October 1997 - September 1998				
	TOTAL		SMALL BUSINESS		B/ (5)	TOTAL		SMALL BUSINESS		B/ (5)
	Amount (1)	% (2)	Amount (3)	% (4)		Amount (1)	% (2)	Amount (3)	% (4)	
TOTAL C/	\$135,160,155					\$128,807,060				
INTERAGENCY/FMS	11,637,935					9,931,377				
FOR WORK OUTSIDE U. S. D/	7,361,179					5,628,174				
EDUCATIONAL + NON-PROFIT INSTITUTIONS	3,893,965					3,510,655				
BUSINESS FIRMS FOR WORK IN THE U. S. (SUB-TOTAL)	112,197,960	100.0	\$23,592,862	100.0	21.0	109,672,653	100.0	\$23,045,938	100.0	21.0
MAJOR HARD GOODS (SUB-TOTAL)	57,501,591	51.3	5,035,831	21.3	8.8	56,034,587	51.1	4,869,792	21.1	8.7
AIRCRAFT (SUB-TOTAL)	23,345,829	20.8	1,206,491	5.1	5.2	20,844,092	19.0	1,108,898	4.8	5.3
AIRFRAMES AND RELATED ASSEMBLIES AND SPARES	15,392,158	13.7	431,375	1.8	2.8	14,542,283	13.3	472,569	2.1	3.3
AIRCRAFT ENGINES AND RELATED SPARES	4,178,307	3.7	220,785	0.9	5.3	2,904,946	2.7	160,394	0.7	5.5
OTHER AIRCRAFT EQUIPMENT AND SUPPLIES	3,775,364	3.4	554,331	2.4	14.7	3,396,863	3.1	475,934	2.1	14.0
MISSILE AND SPACE SYSTEMS	9,534,806	8.5	759,125	3.2	8.0	9,876,815	9.0	726,633	3.2	7.4
SHIPS	7,787,917	6.9	753,599	3.2	9.7	8,638,695	7.9	650,325	2.8	7.5
TANK-AUTOMOTIVE (SUB-TOTAL)	2,795,204	2.5	305,378	1.3	10.9	2,279,375	2.1	334,662	1.5	14.7
COMBAT VEHICLES	1,627,281	1.5	145,424	0.6	8.9	1,463,451	1.3	146,900	0.6	10.0
NON-COMBAT VEHICLES	1,167,923	1.0	159,954	0.7	13.7	815,925	0.7	187,763	0.8	23.0
WEAPONS	1,647,176	1.5	199,823	0.9	12.1	1,967,675	1.8	203,191	0.9	10.3
AMMUNITION	1,720,172	1.5	235,925	1.0	13.7	1,754,907	1.6	209,261	0.9	11.9
ELECTRONICS AND COMMUNICATION EQUIPMENT	10,670,487	9.5	1,575,490	6.7	14.8	10,673,027	9.7	1,636,823	7.1	15.3
SERVICES	23,686,467	21.1	6,958,950	29.5	29.4	21,242,718	19.4	5,849,644	25.4	27.5
ALL OTHER (SUB-TOTAL)	31,009,901	27.6	11,598,081	49.2	37.4	32,395,348	29.5	12,326,501	53.5	38.1
SUBSISTENCE	1,560,420	1.4	364,680	1.6	23.4	1,601,609	1.5	410,648	1.8	25.6
TEXTILES, CLOTHING AND EQUIPAGE	649,649	0.6	410,622	1.7	63.2	676,422	0.6	363,033	1.6	53.7
FUELS + LUBRICANTS (SUB-TOTAL)	1,851,917	1.7	572,850	2.4	30.9	2,177,481	2.0	734,586	3.2	33.7
PETROLEUM	1,630,443	1.5	480,108	2.0	29.5	1,892,000	1.7	633,207	2.8	33.5
OTHER FUELS + LUBRICANTS	210,298	0.2	88,922	0.4	42.3	284,742	0.3	100,994	0.4	35.5

**TABLE 5 (Continued)**  
**DoD Prime Contract Awards to All Businesses and to Small Businesses, A/**  
**by Procurement Program: FY 1999 - FY 1998**  
**(AMOUNTS IN THOUSANDS)**

PROCUREMENT PROGRAM	October 1998 - September 1999					October 1997 - September 1998				
	TOTAL		SMALL BUSINESS			TOTAL		SMALL BUSINESS		
	Amount (1)	% (2)	Amount (3)	% (4)	B/ (5)	Amount (1)	% (2)	Amount (3)	% (4)	B/ (5)
SEPARATELY PROCURED CONTAINERS, HANDLING EQUIP. MISCELLANEOUS HARD GOODS (SUB- TOTAL)	11,176	*	3,820	*	34.2	739	*	384	*	52.0
BUILDING SUPPLIES	28,201	*	7,160	*	25.4	22,083	*	6,739	*	30.5
TRANSPORTATION EQUIPMENT	548	*	240	*	43.7	436	*	436	*	100.0
PRODUCTION EQUIPMENT	54,812	0.1	20,615	0.1	37.6	82,195	0.1	25,421	0.1	30.9
CONSTRUCTION EQUIPMENT	33,087	*	5,771	*	17.4	17,001	*	5,128	*	30.2
MEDICAL + DENTAL SUPPLIES + EQUIPMENT	843,562	0.8	118,883	0.5	14.1	790,052	0.7	156,246	0.7	19.8
PHOTOGRAPHIC EQUIPMENT + SUPPLIES	18,999	*	6,994	*	36.8	16,574	*	7,226	*	43.6
MATERIALS HANDLING EQUIPMENT	54,592	0.1	26,473	0.148.5	44,415	*	36,289	0.2	81.7	
ALL OTHER SUPPLIES + EQUIPMENT	6,860,729	6.1	2,140,359	9.1	31.2	7,514,639	6.9	1,999,265	8.7	26.6
CONSTRUCTION	10,468,503	9.3	4,266,355	18.1	40.8	10,399,852	9.5	4,361,879	18.9	41.9
ALL ACTIONS OF \$25,000 OR LESS	8,584,882	7.7	3,657,079	15.5	42.6	9,052,588	8.3	4,219,606	18.3	46.6

A/ For definitions and coverage, see notes on coverage.

B/ Percentage of small business firms (column 3) to all business firms for work in the U.S. (column 1).

C/ Includes Tariff or Regulated Acquisitions not included elsewhere in this table.

D/ Includes foreign firms for performance in U.S.

\* Less than 0.05 percent.

**TABLE 6**  
**DoD Prime Contract Awards to All Businesses and to Small Businesses, A/**  
**by Procurement Program: FY 1999 - FY 1995**

PROCUREMENT PROGRAM	NET VALUE (\$ 000)					PERCENT					
	FY 1999	FY 1998	FY 1997	FY 1996	FY 1995	FY '99	FY '98	FY '97	FY '96	FY '95	
TOTAL B/	\$135,160,155	\$128,807,060	\$128,414,938	\$132,178,214	\$131,364,903						
INTERAGENCY/FMS	11,637,935	9,931,377	11,475,267	12,952,534	12,332,208						
FOR WORK OUTSIDE U. S. C/	7,3261,179	5,628,174	6,421,492	6,393,565	5,644,982						
EDUCATIONAL + NON-PROFIT INSTITUTIONS	3,893,965	3,510,655	3,562,536	3,287,418	3,291,404						
		<b>BUSINESS FIRMS FOR WORK IN THE U.S.</b>							<b>PERCENT OF TOTAL</b>		
BUSINESS FIRMS TOTAL	112,197,960	109,672,653	106,905,074	109,488,652	110,032,612	100.0	100.0	100.0	100.0	100.0	
MAJOR HARD GOODS (SUBTOTAL)	57,501,591	56,034,587	52,493,217	55,055,087	56,016,319	51.3	51.1	49.1	50.3	50.9	
Aircraft	23,345,829	20,844,092	18,442,907	20,322,891	18,783,404	20.8	19.0	17.3	18.6	17.1	
Missile and Space Systems	9,534,806	9,876,815	9,485,162	10,236,032	10,551,238	8.5	9.0	8.9	9.3	9.6	
Ships	7,787,917	8,638,695	6,763,147	7,061,831	9,105,634	6.9	7.9	6.3	6.4	8.3	
Tank-Automotive	2,795,204	2,279,375	2,553,778	2,693,528	2,070,787	2.5	2.1	2.4	2.5	1.9	
Weapons	1,647,176	1,967,675	1,501,463	1,357,452	1,368,214	1.5	1.8	1.4	1.2	1.2	
Ammunition	1,720,172	1,754,907	1,663,667	1,879,899	1,833,223	1.5	1.6	1.6	1.7	1.7	
Electronics and Communications Equip.	10,670,487	10,673,027	12,083,093	11,503,454	12,303,818	9.5	9.7	11.3	10.5	11.2	
SERVICES	23,686,467	21,242,718	20,155,230	19,164,182	18,588,503	21.1	19.4	18.9	17.5	16.9	
ALL OTHER (SUBTOTAL)	31,009,901	32,395,348	34,256,627	35,269,383	35,427,790	27.6	29.5	32.0	32.2	32.2	
Subsistence	1,560,420	1,601,609	1,505,241	1,577,512	1,837,109	1.4	1.5	1.4	1.4	1.7	
Textiles, Clothing, and Equipage	649,649	676,422	816,766	756,874	707,259	0.6	0.6	0.8	0.7	0.6	
Fuels and Lubricants	1,851,917	2,177,481	2,858,981	2,735,817	2,593,892	1.7	2.0	2.7	2.5	2.4	
Miscellaneous Hard Goods	7,894,531	8,487,396	8,317,874	8,323,726	7,936,844	7.0	7.7	7.8	7.6	7.2	
Construction	10,468,503	10,399,852	10,929,175	11,221,691	10,856,606	9.3	9.5	10.2	10.2	9.9	
All Actions of \$25,000 or Less	8,584,882	9,052,588	9,828,591	10,653,762	11,496,080	7.7	8.3	9.2	9.7	10.4	

**TABLE 6 (Continued)**  
**DoD Prime Contract Awards to All Businesses and to Small Businesses, A/**  
**by Procurement Program: FY 1999 - FY 1995**

PROCUREMENT PROGRAM	NET VALUE (\$ 000)					PERCENT				
	FY 1999	FY 1998	FY 1997	FY 1996	FY 1995	FY '99	FY '98	FY '97	FY '96	FY '95
	<b>SMALL BUSINESS FIRMS FOR WORK IN THE U.S.</b>					<b>PERCENT OF BUSINESS FIRMS</b>				
SMALL BUSINESS TOTAL	23,592,862	23,045,938	24,476,485	25,387,141	25,274,222	21.0	21.0	22.9	23.2	23.0
MAJOR HARD GOODS (SUBTOTAL)	5,035,831	4,869,792	5,123,944	5,174,151	4,948,453	8.8	8.7	9.8	9.4	8.8
Aircraft	1,206,491	1,108,898	1,074,086	1,027,173	895,753	5.2	5.3	5.8	5.1	4.8
Missile and Space Systems	759,125	726,633	840,668	856,529	759,092	8.0	7.4	8.9	8.4	7.2
Ships	753,599	650,325	793,323	653,051	804,967	9.7	7.5	11.7	9.2	8.8
Tank-Automotive	305,378	334,662	342,488	342,693	311,307	10.9	14.7	13.4	12.7	15.0
Weapons	199,823	203,191	130,995	136,112	147,635	12.1	10.3	8.7	10.0	10.8
Ammunition	235,925	209,261	204,742	315,548	189,022	13.7	11.9	12.3	16.8	10.3
Electronics and Communications Equip.	1,575,490	1,636,823	1,737,642	1,843,045	1,840,677	14.8	15.3	14.4	16.0	15.0
SERVICES	6,958,950	5,849,644	6,176,730	5,642,358	5,275,832	29.4	27.5	30.6	29.4	28.4
ALL OTHER (SUBTOTAL)	11,598,081	12,326,501	13,175,811	14,570,632	15,049,937	37.4	38.1	38.5	41.3	42.5
Subsistence	364,680	410,648	316,652	316,413	401,095	23.4	25.6	21.0	20.1	21.8
Textiles, Clothing, and Equipage	410,622	363,033	511,860	492,873	390,733	63.2	53.7	62.7	65.1	55.2
Fuels and Lubricants	572,850	734,586	793,320	992,199	730,912	30.9	33.7	27.7	36.3	28.2
Miscellaneous Hard Goods	2,326,495	2,236,750	2,390,548	2,619,998	2,409,382	29.5	26.4	28.7	31.5	30.4
Construction	4,266,355	4,361,879	4,344,509	4,959,920	4,824,954	40.8	41.9	39.8	44.2	44.4
All Actions of \$25,000 or Less	3,657,079	4,219,606	4,818,921	5,189,228	6,292,863	42.6	46.6	49.0	48.7	54.7

A/ For definitions and coverage, see notes on coverage.

B/ Commencing with FY 1989, the total includes Tariff or Regulated Acquisitions not included elsewhere in this table.

C/ Includes foreign concerns with performance in U.S.

**TABLE 6 (Continued)**  
**DoD Prime Contract Awards to All Businesses and to Small Businesses, A/**  
**by Procurement Program: FY 1999 - FY 1995**

PROCUREMENT PROGRAM	NET VALUE (\$ 000)					PERCENT					
	FY 1999	FY 1998	FY 1997	FY 1996	FY 1995	FY '99	FY '98	FY '97	FY '96	FY '95	
TOTAL B/	\$132,219,300	\$138,307,134	\$136,296,711	\$150,855,269	\$144,672,473						
INTERAGENCY/FMS	11,097,605	12,863,802	9,576,847	11,947,932	9,964,253						
FOR WORK OUTSIDE U. S. C/	5,602,092	5,826,463	5,941,341	9,178,174	7,149,132						
EDUCATIONAL + NON-PROFIT	3,315,355	3,442,799	3,438,236	3,645,617	3,529,523						
INSTITUTIONS											
		<b>BUSINESS FIRMS FOR WORK IN THE U.S.</b>							<b>PERCENT OF TOTAL</b>		
BUSINESS FIRMS TOTAL	112,013,450	116,007,150	117,150,787	125,878,379	123,820,831	100.0	100.0	100.0	100.0	100.0	
MAJOR HARD GOODS (SUBTOTAL)	59,242,008	64,545,052	67,052,198	74,127,414	79,120,269	52.9	55.6	57.2	58.9	63.9	
Aircraft	23,497,249	22,951,997	24,069,254	23,637,167	23,994,463	21.0	19.8	20.5	18.8	19.4	
Missile and Space Systems	11,591,323	12,133,067	13,102,239	16,351,898	17,136,849	10.3	10.5	11.2	13.0	13.8	
Ships	6,836,228	9,006,798	8,255,915	9,313,719	10,303,581	6.1	7.8	7.0	7.4	8.3	
Tank-Automotive	2,383,673	2,354,113	2,724,878	4,322,993	3,322,970	2.1	2.0	2.3	3.4	2.7	
Weapons	1,024,736	1,210,560	1,418,550	1,717,428	1,842,130	0.9	1.0	1.2	1.4	1.5	
Ammunition	1,467,799	2,676,436	3,245,950	3,564,703	4,032,453	1.3	2.3	2.8	2.8	3.3	
Electronics and Communications Equip.	12,441,000	14,212,080	14,235,413	15,219,506	18,487,823	11.1	12.3	12.2	12.1	14.9	
SERVICES	17,663,185	17,514,588	17,330,305	16,937,287	14,637,670	15.8	15.1	14.8	13.5	11.8	
ALL OTHER (SUBTOTAL)	35,108,257	33,947,511	32,768,284	34,813,678	30,062,892	31.3	29.3	28.0	27.7	24.3	
Subsistence	1,513,081	1,741,204	1,497,948	2,243,209	1,605,594	1.4	1.5	1.3	1.8	1.3	
Textiles, Clothing, and Equipage	568,721	573,910	646,719	1,332,714	744,857	0.5	0.5	0.6	1.1	0.6	
Fuels and Lubricants	3,374,005	3,203,700	2,767,897	3,680,514	3,771,388	3.0	2.8	2.4	2.9	3.0	
Miscellaneous Hard Goods	6,329,272	7,500,406	7,441,649	7,620,672	7,056,160	5.7	6.5	6.4	6.1	5.7	
Construction	11,577,252	8,790,497	8,250,531	8,586,177	5,757,232	10.3	7.6	7.0	6.8	4.6	
All Actions of \$25,000 or Less	11,745,927	12,137,794	12,163,540	11,350,392	11,127,661	10.5	10.5	10.4	9.0	9.0	

**TABLE 6 (Continued)**  
**DoD Prime Contract Awards to All Businesses and to Small Businesses, A/**  
**by Procurement Program: FY 1999 - FY 1995**

PROCUREMENT PROGRAM	NET VALUE (\$ 000)					PERCENT				
	FY 1999	FY 1998	FY 1997	FY 1996	FY 1995	FY '99	FY '98	FY '97	FY '96	FY '95
	<b>SMALL BUSINESS FIRMS FOR WORK IN THE U.S.</b>					<b>PERCENT OF BUSINESS FIRMS</b>				
SMALL BUSINESS TOTAL	24,805,355	24,871,687	23,988,906	25,936,484	23,955,745	22.1	21.4	20.5	20.6	19.3
MAJOR HARD GOODS (SUBTOTAL)	4,627,359	5,257,649	5,417,521	5,788,734	6,102,841	7.8	8.1	8.1	7.8	7.7
Aircraft	880,059	931,255	832,537	1,144,071	1,082,380	3.7	4.1	3.5	4.8	4.5
Missile and Space Systems	761,273	773,104	792,500	687,450	675,614	6.6	6.4	6.0	4.2	3.9
Ships	678,043	914,784	1,069,973	1,143,097	1,588,697	9.9	10.2	13.0	12.3	15.4
Tank-Automotive	290,855	344,194	427,519	602,807	465,825	12.2	14.6	15.7	13.9	14.0
Weapons	147,688	165,047	185,731	204,319	239,634	14.4	13.6	13.1	11.9	13.0
Ammunition	144,345	341,837	386,706	301,724	371,300	9.8	12.8	11.9	8.5	9.2
Electronics and Communications Equip.	1,725,097	1,787,427	1,722,555	1,705,266	1,679,391	13.9	12.6	12.1	11.2	9.1
SERVICES	4,701,959	4,709,237	4,419,784	4,333,665	4,202,934	26.6	26.9	25.5	25.6	28.7
ALL OTHER (SUBTOTAL)	15,476,036	14,904,801	14,151,600	15,814,085	13,649,970	44.1	43.9	43.2	45.4	45.4
Subsistence	428,085	464,125	415,161	1,059,874	691,267	28.3	26.7	27.7	47.2	43.1
Textiles, Clothing, and Equipage	393,379	342,344	332,796	712,912	496,357	69.2	59.7	51.5	53.5	66.6
Fuels and Lubricants	1,024,691	1,157,698	835,273	911,056	1,053,014	30.4	36.1	30.2	24.8	27.9
Miscellaneous Hard Goods	2,153,722	2,128,909	2,001,855	2,155,036	2,087,270	34.0	28.4	26.9	28.3	29.6
Construction	5,124,832	4,315,403	4,151,627	4,619,850	3,122,523	44.3	49.1	50.3	53.8	54.2
All Actions of \$25,000 or Less	6,351,327	6,496,322	6,414,889	6,355,357	6,199,539	54.1	53.5	52.7	56.0	55.7

Note: Refer to first page of this table for footnotes.

**TABLE 6a**

**DoD Prime Contract Awards by Procurement Program, According to Defense Component: FY 1999 - FY 1998 A/  
(AMOUNTS IN THOUSANDS)**

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
<b>FISCAL YEAR 1999</b>							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) /B	\$112,197,960	\$24,852,024	\$34,570,263	\$29,869,052	\$8,372,112	\$2,966,975	\$11,567,534
MAJOR HARD GOODS (SUBTOTAL)	57,501,591	13,445,350	21,030,706	20,857,726	1,313,497	47,060	807,253
Aircraft	23,345,829	2,102,519	7,372,536	12,841,508	886,892	0	142,374
Missile and Space Systems	9,534,806	3,568,600	2,087,479	3,862,487	8,848	0	7,392
Ships	7,787,917	35,252	7,673,367	2,803	45,613	16,255	14,628
Tank-Automotive	2,795,204	2,384,141	188,921	126,055	96,087	0	0
Weapons	1,647,176	572,241	550,965	513,341	10,629	0	0
Ammunition	1,720,172	1,338,753	161,280	219,974	164	0	0
Electronics and Communications Equip.	10,670,487	3,443,843	2,996,158	3,291,558	265,264	30,805	642,859
SERVICES	23,686,467	6,025,349	7,163,624	4,006,778	423,998	679,620	5,387,099
ALL OTHER (SUBTOTAL)	31,009,901	5,381,325	6,375,933	5,004,548	6,634,617	2,240,296	5,373,183
Subsistence	1,560,420	22,285	17,016	95	513,843	0	1,007,181
Textiles, Clothing, and Equipage	649,649	50,219	8,709	14,717	564,518	0	11,485
Fuels and Lubricants	1,851,917	11,955	16,944	16,503	1,806,416	100	0
Miscellaneous Hard Goods	7,894,531	928,595	1,992,155	2,806,329	1,344,559	122,585	700,309
Construction	10,468,503	3,635,505	3,335,051	1,407,597	12,912	1,963,370	114,068
All Actions of \$25,000 or Less	8,584,882	732,766	1,006,058	759,308	2,392,370	154,242	3,540,139



**TABLE 6a (Continued)**

**DoD Prime Contract Awards by Procurement Program, According to Defense Component: FY 1998 - FY 1997 A/  
(AMOUNTS IN THOUSANDS)**

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
<b>FISCAL YEAR 1998</b>							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$109,672,653	\$23,826,142	\$34,403,854	\$29,315,592	\$8,575,163	\$2,731,660	\$10,820,243
MAJOR HARD GOODS (SUBTOTAL)	56,034,587	12,529,328	22,102,992	19,419,295	1,135,756	42,303	804,913
Aircraft	20,844,092	1,879,114	7,272,617	10,875,408	701,832	87	115,034
Missile and Space Systems	9,876,815	3,522,734	1,743,631	4,606,243	3,281	841	86
Ships	8,638,695	13,632	8,545,484	4,540	50,353	9,435	15,252
Tank-Automotive	2,279,375	1,977,978	115,901	113,075	71,873	60	489
Weapons	1,967,675	654,898	880,238	420,192	12,153	0	194
Ammunition	1,754,907	1,270,062	214,337	267,103	961	0	2,445
Electronics and Communications Equip.	10,673,027	3,210,909	3,330,785	3,132,734	295,304	31,881	671,413
SERVICES	21,242,718	5,814,845	5,860,965	3,908,938	193,393	541,014	4,923,563
ALL OTHER (SUBTOTAL)	32,395,348	5,481,970	6,439,897	5,987,359	7,246,014	2,148,342	5,091,766
Subsistence	1,601,609	45,152	29,198	1,301	510,222	0	1,015,737
Textiles, Clothing, and Equipage	676,422	39,035	12,029	6,452	618,805	0	100
Fuels and Lubricants	2,177,481	10,818	1,355	11,834	2,153,235	239	0
Miscellaneous Hard Goods	8,487,396	884,914	1,896,746	3,563,011	1,427,452	124,205	591,067
Construction	10,399,852	3,702,301	3,282,153	1,504,926	9,910	1,876,467	24,095
All Actions of \$25,000 or Less	9,052,588	799,749	1,218,417	899,834	2,526,390	147,431	3,460,767

A/ For definitions and coverage, see notes on coverage.

B/ Excludes foreign concerns with performance in U.S.

**TABLE 6a (Continued)**

**DoD Prime Contract Awards by Procurement Program, According to Defense Component: FY 1997 - FY 1996 A/  
(AMOUNTS IN THOUSANDS)**

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
<b>FISCAL YEAR 1997</b>							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$106,905,074	\$24,035,051	\$32,173,920	\$29,831,779	\$8,544,177	\$2,545,132	\$9,775,016
MAJOR HARD GOODS (SUBTOTAL)	52,493,217	12,790,907	18,511,369	19,652,726	966,067	31,626	540,523
Aircraft	18,442,907	1,256,131	5,856,158	10,699,092	564,685	417	66,424
Missile and Space Systems	9,485,162	3,673,756	2,026,056	3,779,620	3,200	0	2,530
Ships	6,763,147	20,569	6,682,631	27	46,533	7,812	5,576
Tank-Automotive	2,553,778	2,300,589	93,336	81,018	77,937	121	776
Weapons	1,501,463	573,331	596,446	320,797	9,529	0	1,360
Ammunition	1,663,667	1,330,060	89,939	242,580	799	0	289
Electronics and Communications Equip.	12,083,093	3,636,470	3,166,804	4,529,592	263,384	23,276	463,567
SERVICES	20,155,230	5,125,328	6,365,979	3,949,238	187,919	572,743	3,954,022
ALL OTHER (SUBTOTAL)	34,256,627	6,118,816	7,296,571	6,229,815	7,390,191	1,940,763	5,280,470
Subsistence	1,505,241	35,765	19,721	2,054	356,417	0	1,091,284
Textiles, Clothing, and Equipage	816,766	64,120	46,328	3,693	702,625	0	0
Fuels and Lubricants	2,858,981	16,390	13,542	22,903	2,805,974	171	0
Miscellaneous Hard Goods	8,317,874	952,278	1,998,946	3,587,709	1,153,405	102,108	523,427
Construction	10,929,175	4,004,526	3,776,802	1,462,966	13,589	1,655,064	16,229
All Actions of \$25,000 or Less	9,828,591	1,045,737	1,441,232	1,150,490	2,358,182	183,420	3,649,530

**TABLE 6a (Continued)**

**DoD Prime Contract Awards by Procurement Program, According to Defense Component: FY 1996 - FY 1995 A/  
(AMOUNTS IN THOUSANDS)**

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
<b>FISCAL YEAR 1996</b>							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$109,488,652	\$25,305,706	\$33,279,973	\$31,137,901	\$7,657,022	\$2,480,562	\$9,627,488
MAJOR HARD GOODS (SUBTOTAL)	55,055,087	13,575,994	20,066,656	20,044,500	740,864	53,818	573,255
Aircraft	20,322,891	1,861,583	6,322,214	11,728,726	377,427	843	32,099
Missile and Space Systems	10,236,032	3,544,101	2,796,694	3,888,693	6,245	0	300
Ships	7,061,831	23,527	6,976,101	6,521-	56,562	9,230	2,931
Tank-Automotive	2,693,528	2,453,356	74,241	96,761	66,595	404	2,170
Weapons	1,357,452	654,465	486,119	207,434	9,360	0	75
Ammunition	1,879,899	1,443,387	115,987	320,215	310	0	0
Electronics and Communications Equip.	11,503,454	3,595,575	3,295,300	3,809,193	224,365	43,342	535,679
SERVICES	19,164,182	5,434,422	5,742,516	3,964,478	128,843	431,369	3,462,554
ALL OTHER (SUBTOTAL)	35,269,383	6,295,290	7,470,801	7,128,922	6,787,315	1,995,375	5,591,679
Subsistence	1,577,512	21,502	10,002	973	455,014	0	1,090,020
Textiles, Clothing, and Equipage	756,874	56,486	4,693	4,204	690,859	27	605
Fuels and Lubricants	2,735,817	12,997	7,170	20,378	2,694,934	339	0
Miscellaneous Hard Goods	8,323,726	942,004	1,759,000	3,923,493	970,472	189,739	539,018
Construction	11,221,691	3,991,408	3,825,196	1,786,791	12,816	1,592,047	13,433
All Actions of \$25,000 or Less	10,653,762	1,270,893	1,864,740	1,393,083	1,963,220	213,223	3,948,603

Note: Refer to first page of this table for footnotes.

**TABLE 6a (Continued)**

**DoD Prime Contract Awards by Procurement Program, According to Defense Component: FY 1995 - FY 1994 A/  
(AMOUNTS IN THOUSANDS)**

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
<b>FISCAL YEAR 1995</b>							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$110,032,612	\$24,155,177	\$36,287,879	\$30,193,368	\$7,359,979	\$2,720,941	\$9,315,269
MAJOR HARD GOODS (SUBTOTAL)	56,016,319	12,669,752	22,614,863	19,492,411	604,565	44,007	590,721
Aircraft	18,783,404	2,072,878	6,336,025	10,096,400	271,194	1,190	5,717
Missile and Space Systems	10,551,238	3,233,979	2,923,999	4,388,246	4,621	95	299
Ships	9,105,634	16,631	9,016,626	473	54,969	16,856	79
Tank-Automotive	2,070,787	1,813,586	57,018	140,163	57,981	150	1,889
Weapons	1,368,214	583,821	617,369	153,973	12,970	0	81
Ammunition	1,833,223	1,488,687	147,125	197,412	0	0	0
Electronics and Communications Equip.	12,303,818	3,460,170	3,516,700	4,515,745	202,830	25,715	582,657
SERVICES	18,588,503	4,912,684	6,001,518	3,824,217	162,817	497,585	3,189,682
ALL OTHER (SUBTOTAL)	35,427,790	6,572,741	7,671,498	6,876,740	6,592,598	2,179,348	5,534,865
Subsistence	1,837,109	16,756	8,463	85	690,738	0	1,121,068
Textiles, Clothing, and Equipage	707,259	74,933	4,686	10,084	616,906	603	48
Fuels and Lubricants	2,593,892	2,568	12,086	12,050	2,566,594	566	29
Miscellaneous Hard Goods	7,936,844	828,427	1,910,110	3,511,183	739,104	168,938	779,083
Construction	10,856,606	4,034,137	3,303,163	1,751,616	11,575	1,735,038	21,077
All Actions of \$25,000 or Less	11,496,080	1,615,920	2,432,992	1,591,721	1,967,681	274,204	3,613,561

**TABLE 6a (Continued)**

**DoD Prime Contract Awards by Procurement Program, According to Defense Component: FY 1994 - FY 1993 A/  
(AMOUNTS IN THOUSANDS)**

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
<b>FISCAL YEAR 1994</b>							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/ MAJOR HARD GOODS (SUBTOTAL)	\$112,013,450 59,242,008	\$23,715,470 11,756,880	\$34,976,561 21,679,925	\$33,947,653 24,344,249	\$7,972,247 509,293	\$2,614,310 44,188	\$8,787,208 907,473
Aircraft	23,497,249	1,862,413	6,952,201	14,483,901	189,949	0	8,785
Missile and Space Systems	11,591,323	3,061,836	3,628,431	4,895,613	4,938	0	506
Ships	6,836,228	12,576	6,755,185	3,752	47,826	16,107	782
Tank-Automotive	2,383,673	2,142,026	69,677	102,334	68,914	177	546
Weapons	1,024,736	490,189	382,492	144,168	7,797	0	90
Ammunition	1,467,799	1,117,197	144,603	205,873	125	0	0
Electronics and Communications Equip.	12,441,000	3,070,643	3,747,336	4,508,608	189,744	27,905	896,764
SERVICES	17,663,185	4,914,891	5,354,598	4,092,913	191,776	413,528	2,695,480
ALL OTHER (SUBTOTAL)	35,108,257	7,043,699	7,942,039	5,510,491	7,271,178	2,156,595	5,184,255
Subsistence	1,513,081	17,018	12,665	46	850,333	0	633,019
Textiles, Clothing, and Equipage	568,721	44,219	15,317	26,095	482,901	152	37
Fuels and Lubricants	3,374,005	5,646	20,587	7,840	3,339,934	3-	0
Miscellaneous Hard Goods	6,329,272	827,358	1,782,920	2,251,275	806,008	126,471	535,239
Construction	11,577,252	4,466,359	3,861,544	1,486,694	14,084	1,727,330	21,241
All Actions of \$25,000 or Less	11,745,927	1,683,098	2,249,007	1,738,541	1,777,919	302,644	3,994,719

Note: Refer to first page of this table for footnotes.

**TABLE 6a (Continued)**

**DoD Prime Contract Awards by Procurement Program, According to Defense Component: FY 1993 - FY 1992 A/  
(AMOUNTS IN THOUSANDS)**

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
<b>FISCAL YEAR 1993</b>							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$116,007,150	\$23,614,026	\$37,241,099	\$34,979,675	\$7,922,547	\$2,457,709	\$9,792,095
MAJOR HARD GOODS (SUBTOTAL)	64,545,052	13,389,464	25,556,043	24,688,187	454,647	41,583	415,128
Aircraft	22,951,997	2,054,809	7,920,355	12,863,796	113,067	0	30-
Missile and Space Systems	12,133,067	3,493,855	3,300,212	5,331,682	3,715	177	3,427
Ships	9,006,798	13,144	8,925,149	3,747	52,521	12,237	0
Tank-Automotive	2,354,113	2,098,909	66,259	113,318	75,237	390	0
Weapons	1,210,560	496,296	529,303	180,837	3,567	0	557
Ammunition	2,676,436	1,820,018	277,838	578,443	50	0	86
Electronics and Communications Equip.	14,212,080	3,412,432	4,536,927	5,616,364	206,491	28,778	411,087
SERVICES	17,514,588	4,157,966	5,204,708	3,633,456	207,671	483,993	3,826,794
ALL OTHER (SUBTOTAL)	33,947,511	6,066,596	6,480,347	6,658,032	7,260,229	1,932,133	5,550,173
Subsistence	1,741,204	16,726	12,680	0	982,323	0	729,475
Textiles, Clothing, and Equipage	573,910	24,867	4,393	14,342	530,260	48	0
Fuels and Lubricants	3,203,700	8,314	23,212	11,140	3,160,184	145	705
Miscellaneous Hard Goods	7,500,406	981,633	1,622,757	3,342,333	886,218	100,393	567,072
Construction	8,790,497	3,279,047	2,414,928	1,506,222	18,378	1,557,337	14,587
All Actions of \$25,000 or Less	12,137,794	1,756,009	2,402,378	1,783,995	1,682,866	274,210	4,238,335

**TABLE 6a (Continued)**

**DoD Prime Contract Awards by Procurement Program, According to Defense Component: FY 1992 - FY 1991 A/  
(AMOUNTS IN THOUSANDS)**

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
<b>FISCAL YEAR 1992</b>							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/ MAJOR HARD GOODS (SUBTOTAL)	\$117,150,787 67,052,198	\$25,329,791 15,759,487	\$38,235,214 26,324,882	\$33,721,042 24,060,568	\$7,276,938 482,987	\$2,722,541 54,206	\$9,865,261 370,067
Aircraft	24,069,254	2,860,762	7,268,361	13,797,218	141,634	973	307
Missile and Space Systems	13,102,239	3,765,675	4,715,925	4,606,526	4,780	0	9,333
Ships	8,255,915	22,604	8,154,983	914	51,263	25,514	638
Tank-Automotive	2,724,878	2,458,191	48,307	147,188	70,724	119	348
Weapons	1,418,550	792,078	459,010	162,947	4,478	0	37
Ammunition	3,245,950	2,764,969	163,975	316,583	285	0	138
Electronics and Communications Equip.	14,235,413	3,095,208	5,514,322	5,029,193	209,823	27,600	359,266
SERVICES	17,330,305	3,942,837	5,197,369	3,618,489	153,805	417,583	4,000,221
ALL OTHER (SUBTOTAL)	32,768,284	5,627,467	6,712,962	6,041,986	6,640,145	2,250,751	5,494,972
Subsistence	1,497,948	21,515	13,761	3,306	831,255	0	628,111
Textiles, Clothing, and Equipage	646,719	111,075	12,990	993	521,534	126	0
Fuels and Lubricants	2,767,897	21,674	12,032	10,266	2,723,151	774	0
Miscellaneous Hard Goods	7,441,649	1,069,841	1,644,289	3,048,103	1,050,117	156,161	473,137
Construction	8,250,531	2,723,456	2,472,934	1,159,842	21,999	1,851,947	20,352
All Actions of \$25,000 or Less	12,163,540	1,679,905	2,556,956	1,819,476	1,492,088	241,743	4,373,372

Note: Refer to first page of this table for footnotes.

**TABLE 6a (Continued)**

**DoD Prime Contract Awards by Procurement Program, According to Defense Component: FY 1991 - FY 1990 A/  
(AMOUNTS IN THOUSANDS)**

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
<b>FISCAL YEAR 1991</b>							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/ MAJOR HARD GOODS (SUBTOTAL)	\$125,878,379 74,127,414	\$29,611,843 18,221,687	\$39,609,593 27,504,046	\$40,348,615 27,312,316	\$10,606,024 721,053	\$2,232,969 48,260	\$3,469,335 320,052
Aircraft	23,637,167	3,002,400	6,610,974	13,800,630	221,505	1,332	326
Missile and Space Systems	16,351,898	4,241,630	4,927,470	7,168,130	9,701	0	4,967
Ships	9,313,719	18,212	9,183,830	5,696	90,862	14,938	181
Tank-Automotive	4,322,993	4,073,012	49,870	105,435	94,414	262	0
Weapons	1,717,428	809,755	687,598	205,920	12,658	0	1,497
Ammunition	3,564,703	2,920,805	527,349	101,694	14,855	0	0
Electronics and Communications Equip.	15,219,506	3,155,873	5,516,955	5,924,811	277,058	31,728	313,081
SERVICES	16,937,287	3,868,850	5,101,958	4,907,696	119,230	320,810	2,618,743
ALL OTHER (SUBTOTAL)	34,813,678	7,521,306	7,003,589	8,128,603	9,765,741	1,863,899	530,540
Subsistence	2,243,209	129,461	52,892	71,021	1,989,835	0	0
Textiles, Clothing, and Equipage	1,332,714	161,819	21,169	21,468	1,127,546	712	0
Fuels and Lubricants	3,680,514	8,502	24,543	11,122	3,635,462	212	673
Miscellaneous Hard Goods	7,620,672	1,225,889	1,535,277	2,978,784	1,425,187	101,584	353,951
Construction	8,586,177	2,991,580	2,716,943	1,343,749	27,264	1,493,248	13,393
All Actions of \$25,000 or Less	11,350,392	3,004,055	2,652,765	3,702,459	1,560,447	268,143	162,523



**TABLE 6a (Continued)**

**DoD Prime Contract Awards by Procurement Program, According to Defense Component: FY 1990 - FY 1989 A/  
(AMOUNTS IN THOUSANDS)**

MAJOR PROGRAM	TOTAL	ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS AGENCY	CIVIL FUNCTIONS	OTHER DEFENSE AGENCIES
<b>FISCAL YEAR 1990</b>							
BUSINESS FIRMS FOR WORK IN THE U.S. (TOTAL) B/	\$123,820,831	\$28,168,596	\$41,719,587	\$39,038,697	\$9,303,034	\$2,018,306	\$3,572,611
MAJOR HARD GOODS (SUBTOTAL)	79,120,269	19,026,924	30,659,526	28,329,653	593,367	22,163	488,636
Aircraft	23,994,463	3,788,506	7,458,794	12,549,506	197,578	105	26-
Missile and Space Systems	17,136,849	3,784,674	4,954,980	8,383,419	7,498	0	6,278
Ships	10,303,581	14,925	10,208,678	9,296	58,856	11,826	0
Tank-Automotive	3,322,970	3,134,647	7,709	130,250	50,370	144	150-
Weapons	1,842,130	1,022,649	547,984	265,304	6,193	0	0
Ammunition	4,032,453	3,129,863	847,804	55,759	193	0	1,166-
Electronics and Communications Equip.	18,487,823	4,151,660	6,633,577	6,936,119	272,679	10,088	483,700
SERVICES	14,637,670	3,193,190	5,034,324	3,344,751	167,953	309,742	2,587,710
ALL OTHER (SUBTOTAL)	30,062,892	5,948,482	6,025,737	7,364,293	8,541,714	1,686,401	496,265
Subsistence	1,605,594	122,661	54,628	42,108	1,386,269	0	72-
Textiles, Clothing, and Equipage	744,857	27,288	13,574	45,510	657,592	286	607
Fuels and Lubricants	3,771,388	12,933	6,093	8,102	3,742,871	1,038	351
Miscellaneous Hard Goods	7,056,160	1,083,754	1,734,624	2,560,940	1,217,261	103,982	355,599
Construction	5,757,232	1,729,667	1,746,583	901,456	11,864	1,355,308	12,354
All Actions of \$25,000 or Less	11,127,661	2,972,179	2,470,235	3,806,177	1,525,857	225,787	127,426

Note: Refer to first page of this table for footnotes.

**TABLE 7**

**DoD Prime Contract Awards for Research, Development, Test, and Evaluation by Type of Contractor and Defense Component: A/  
FY 1999 - FY 1995 (AMOUNTS IN THOUSANDS)**

TYPE OF CONTRACTOR	FY 1999		FY 1998		FY 1997		FY 1996		FY 1995	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$19,498,049		\$20,158,682		\$19,908,049		\$20,345,747		\$21,615,535	
INTERAGENCY/FMS	126,040		373,097		540,851		239,469		290,	
FOR WORK OUTSIDE U. S. B/	163,899		168,248		111,896		107,555		198,	
TOTAL, EXCEPT ABOVE	19,208,109	16.5	19,617,337	17.3	19,255,301	17.4	19,998,723	17.7	21,125,871	18.6
Army	4,441,930	17.1	4,655,494	18.6	4,912,126	19.4	5,001,155	19.1	5,059,532	20.2
Navy	4,655,155	13.1	5,436,984	15.4	4,907,208	14.9	5,816,022	17.0	5,894,277	15.8
Air Force	8,485,550	27.1	8,369,297	27.6	8,381,843	27.0	8,181,723	25.3	9,120,812	29.2
Defense Logistics Agency	50,120	0.6	22,586	0.3	8,936	0.1	16,697	0.2	13,999	0.2
Civil Functions	17,907	0.6	10,901	0.4	10,871	0.4	12,802	0.5	16,274	0.6
Other Defense Agencies	1,557,447	13.2	1,122,074	10.2	1,034,317	10.4	970,324	9.9	1,020,978	10.8
EDUCATIONAL + NONPROFIT INSTITUTIONS	2,319,962	59.6	1,962,026	55.9	2,187,747	61.4	2,230,608	67.9	2,304,546	70.0
Army	506,496	47.1	533,079	43.2	598,725	48.4	539,185	65.8	620,080	67.3
Navy	624,329	63.1	601,115	67.8	574,369	71.4	698,990	76.1	841,534	79.2
Air Force	1,097,148	77.9	740,102	73.1	909,814	75.8	872,717	74.8	749,655	73.9
Defense Logistics Agency	7,279	3.6	8,047	5.4	4,289	4.2	9,614	6.4	13,549	12.7
Civil Functions	4,815	18.8	2,812	10.4	1,971	9.6	2,441	9.0	5,800	18.4
Other Defense Agencies	79,895	41.7	76,872	38.2	98,578	49.4	107,661	52.6	73,929	47.8
BUSINESS FIRMS FOR WORK IN THE U.S.	16,888,148	15.1	17,655,310	16.1	17,067,554	16.0	17,768,116	16.2	18,821,325	17.1
Army	3,935,434	15.8	4,122,415	17.3	4,313,401	17.9	4,461,971	17.6	4,439,453	18.4
Navy	4,030,826	11.7	4,835,869	14.1	4,332,839	13.5	5,117,032	15.4	5,052,743	13.9
Air Force	7,388,402	24.7	7,629,195	26.0	7,472,029	25.0	7,309,006	23.5	8,371,157	27.7
Defense Logistics Agency	42,841	0.5	14,539	0.2	4,647	0.1	7,082	0.1	450	*
Civil Functions	13,092	0.4	8,089	0.3	8,899	0.3	10,361	0.4	10,473	0.4
Other Defense Agencies	1,477,552	12.8	1,045,203	9.7	935,739	9.6	862,663	9.0	947,049	10.2
SMALL BUSINESS FIRMS	2,882,310	12.2	2,569,911	11.2	2,800,650	11.4	2,682,095	10.6	2,493,672	9.9
Army	976,104	15.5	928,578	14.4	897,267	13.6	940,113	13.2	846,495	12.7
Navy	955,585	13.5	677,950	11.2	910,124	12.9	776,849	11.1	764,076	10.1
Air Force	707,625	17.0	726,628	16.6	762,362	16.5	699,778	13.6	653,583	12.3
Defense Logistics Agency	1,142	*	1,047	*	100	*	4,305	0.1	400	*
Civil Functions	10,785	0.9	7,210	0.7	7,121	0.7	6,182	0.6	5,734	0.5
Other Defense Agencies	231,069	15.3	228,498	16.2	223,676	16.3	254,867	18.5	223,384	16.4

A/ For definitions and coverage, see notes on coverage.

B/ Includes foreign firms for performance in U.S.

\* Less than 0.05 percent.

NOTE: Percentages are based on total dollars shown in Table 3.

**TABLE 7 (Continued)**

**DoD Prime Contract Awards for Research, Development, Test, and Evaluation by Type of Contractor and Defense Component: A/  
FY 1994 - FY 1990 (AMOUNTS IN THOUSANDS)**

TYPE OF CONTRACTOR	FY 1994		FY 1993		FY 1992		FY 1991		FY 1990	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$21,891,466		\$22,374,509		\$21,811,684		\$20,981,043		\$22,404,659	
INTERAGENCY/FMS	220,564		512,009		300,138		212,038		171,345	
FOR WORK OUTSIDE U. S. B/ TOTAL, EXCEPT ABOVE	179,731		168,853		170,040		294,980		218,346	
Army	21,491,171	18.6	21,693,648	18.2	21,341,505	17.7	20,474,025	15.8	22,014,968	17.3
Navy	4,745,720	19.3	4,600,940	18.9	4,955,532	19.0	4,414,420	14.6	3,801,306	13.3
Air Force	5,774,719	16.0	4,934,734	13.0	5,035,775	12.9	4,275,209	10.6	5,447,830	12.8
Defense Logistics Agency	9,544,485	27.3	9,760,946	26.8	8,672,620	24.7	9,728,463	23.2	11,073,245	27.1
Civil Functions	4,450	0.1	12,191	0.2	11,067	0.1	7,271	0.1	19,804	0.2
Other Defense Agencies	12,283	0.5	13,655	0.5	12,187	0.4	9,028	0.4	6,683	0.3
EDUCATIONAL + NONPROFIT INSTITUTIONS	1,409,513	15.8	2,371,181	23.4	2,654,322	26.1	2,039,634	52.9	1,666,100	42.2
Army	2,207,012	66.6	2,133,946	62.0	2,311,093	67.2	2,556,239	70.1	2,767,494	78.4
Navy	512,330	57.1	235,536	31.0	209,482	30.0	240,395	37.9	227,245	51.3
Air Force	858,747	78.6	551,584	73.9	685,720	79.2	627,252	75.4	656,987	78.5
Defense Logistics Agency	766,091	73.3	1,183,460	80.9	1,139,345	79.9	1,312,733	83.3	1,556,279	87.4
Civil Functions	3,015	2.8	11,434	10.9	11,065	10.2	7,265	3.7	14,873	13.5
Other Defense Agencies	5,108	21.1	5,128	18.9	5,191	22.3	3,813	18.1	3,308	12.5
BUSINESS FIRMS FOR WORK IN THE U.S.	61,722	41.4	146,805	42.7	260,290	82.4	364,781	94.2	308,802	93.0
Army	19,284,159	17.2	19,559,701	16.9	19,030,412	16.2	17,917,786	14.2	19,247,474	15.5
Navy	4,233,390	17.9	4,365,404	18.5	4,746,050	18.7	4,174,025	14.1	3,574,061	12.7
Air Force	4,915,973	14.1	4,383,150	11.8	4,350,055	11.4	3,647,957	9.2	4,790,843	11.5
Defense Logistics Agency	8,778,395	25.9	8,577,486	24.5	7,533,275	22.3	8,415,730	20.9	9,516,966	24.4
Civil Functions	1,435	*	758	*	2	*	6	*	4,931	0.1
Other Defense Agencies	7,175	0.3	8,527	0.3	6,997	0.3	5,215	0.2	3,375	0.2
SMALL BUSINESS FIRMS	1,347,791	15.3	2,224,376	22.7	2,394,033	24.3	1,674,853	48.3	1,357,298	37.5
Army	2,232,953	9.0	2,278,685	9.2	1,941,439	8.1	1,652,391	6.4	1,730,988	7.2
Navy	721,515	11.3	750,983	11.7	696,965	11.4	553,793	8.2	487,134	8.4
Air Force	661,071	9.2	580,889	8.1	510,043	6.7	470,054	6.0	533,847	7.0
Defense Logistics Agency	592,155	11.5	632,389	11.9	462,107	9.9	432,625	8.1	493,237	9.5
Civil Functions	139	*	8	*	2	*	6	*	2,434	0.1
Other Defense Agencies	5,702	0.5	6,738	0.7	6,067	0.6	4,403	0.5	2,541	0.3
	252,371	17.5	307,678	20.3	266,255	17.0	191,510	28.0	211,795	34.9

NOTE: Refer to first page of this table for footnotes.

**TABLE 8**  
**DoD Prime Contract Awards for Research, Development, Test, and Evaluation A/**  
**by Procurement Program: FY 1999 - FY 1990**

PROCUREMENT PROGRAM	NET VALUE (\$000)					PERCENT				
	FY 1999	FY 1998	FY 1997	FY 1996	FY 1995	FY '99	FY '98	FY '97	FY '96	FY '95
TOTAL	\$19,498,049	\$20,158,682	\$19,908,049	\$20,345,747	\$21,615,535	14.4	15.7	15.5	15.4	16.5
INTERAGENCY/FMS	126,040	373,097	540,851	239,469	290,912	1.1	3.8	4.7	1.8	2.4
FOR WORK OUTSIDE THE U.S. B/	163,899	168,248	111,896	107,555	198,752	2.2	3.0	1.7	1.7	3.5
TOTAL, EXCEPT ABOVE	19,208,109	19,617,337	19,255,301	19,998,723	21,125,871	16.5	17.3	17.4	17.7	18.6
EDUCATIONAL AND NONPROFIT INSTITUTIONS	2,319,962	1,962,026	2,187,747	2,230,608	2,304,546	59.6	55.9	61.4	67.9	70.0
BUSINESS FIRMS TOTAL	16,888,148	17,655,310	17,067,554	17,768,116	18,821,325	15.1	16.1	16.0	16.2	17.1
MAJOR HARD GOODS (SUBTOTAL)	12,356,058	13,860,730	13,388,366	14,153,026	14,856,322	21.5	24.7	25.5	25.7	26.5
Aircraft	4,041,074	4,402,958	4,050,418	5,254,454	5,612,207	17.3	21.1	22.0	25.9	29.9
Missile and Space Systems	4,166,434	4,888,445	4,356,808	4,549,448	4,849,206	43.7	49.5	45.9	44.4	46.0
Ships	374,214	849,390	650,097	547,445	364,868	4.8	9.8	9.6	7.8	4.0
Tank-Automotive	310,303	310,260	399,168	505,482	368,725	11.1	13.6	15.6	18.8	17.8
Weapons	793,062	752,879	552,464	481,935	364,286	48.1	38.3	36.8	35.5	26.6
Ammunition	181,097	199,675	279,445	291,268	246,992	10.5	11.4	16.8	15.5	13.5
Electronics and Communications Equip.	2,489,874	2,457,123	3,099,965	2,522,993	3,050,038	23.3	23.0	25.7	21.9	24.8
SERVICES	3,453,855	2,746,556	2,578,956	2,438,809	2,708,632	14.6	12.9	12.8	12.7	14.6
ALL OTHER (SUBTOTAL)	1,078,234	1,048,025	1,100,232	1,176,281	1,256,372	3.5	3.2	3.2	3.3	3.5
Subsistence	0	3,567	2,908	1,157	1,422	0.0	0.2	0.2	0.1	0.1
Textiles, Clothing, and Equipage	8,387	15,579	10,901	14,319	14,615	1.3	2.3	1.3	1.9	2.1
Fuels and Lubricants	7,832	7,142	8,254	9,861	3,679	0.4	0.3	0.3	0.4	0.1
Miscellaneous Hard Goods	1,008,961	963,048	1,015,133	1,088,733	1,175,603	12.8	11.3	12.2	13.1	14.8
Construction	1,415	9,210	16,550	777	0	*	0.1	0.2	*	0.0
All Actions of \$25,000 or Less	54,469	49,479	46,486	61,434	61,053	0.6	0.5	0.5	0.6	0.5

**TABLE 8 (Continued)**  
**DoD Prime Contract Awards for Research, Development, Test, and Evaluation A/  
 by Procurement Program: FY 1999 - FY 1990**

PROCUREMENT PROGRAM	NET VALUE (\$000)					PERCENT				
	FY 1994	FY 1993	FY 1992	FY 1991	FY 1990	FY '94	FY '93	FY '92	FY '91	FY '90
TOTAL	\$21,891,466	\$22,374,509	\$21,811,684	\$20,981,043	\$22,404,659	16.6	16.2	16.0	13.9	15.5
INTERAGENCY/FMS	220,564	512,009	300,138	212,038	171,345	2.0	4.0	3.1	1.8	1.7
FOR WORK OUTSIDE THE U.S. B/	179,731	168,853	170,040	294,980	218,346	3.2	2.9	2.9	3.2	3.1
TOTAL, EXCEPT ABOVE	21,491,171	21,693,648	21,341,505	20,474,025	22,014,968	18.6	18.2	17.7	15.8	17.3
EDUCATIONAL AND NONPROFIT INSTITUTIONS	2,207,012	2,133,946	2,311,093	2,556,239	2,767,494	66.6	62.0	67.2	70.1	78.4
BUSINESS FIRMS TOTAL	19,284,159	19,559,701	19,030,412	17,917,786	19,247,474	17.2	16.9	16.2	14.2	15.5
MAJOR HARD GOODS (SUBTOTAL)	15,030,509	14,873,798	14,429,180	14,021,823	15,876,660	25.4	23.0	21.5	18.9	20.1
Aircraft	5,722,716	5,026,100	3,996,376	3,086,440	4,325,590	24.4	21.9	16.6	13.1	18.0
Missile and Space Systems	5,065,292	5,135,258	5,073,425	5,958,186	6,006,587	43.7	42.3	38.7	36.4	35.1
Ships	323,877	397,188	518,573	576,534	509,663	4.7	4.4	6.3	6.2	4.9
Tank-Automotive	334,071	422,620	348,232	459,225	361,382	14.0	18.0	12.8	10.6	10.9
Weapons	279,104	273,186	268,301	315,254	435,052	27.2	22.6	18.9	18.4	23.6
Ammunition	232,691	320,346	435,989	413,183	682,534	15.9	12.0	13.4	11.6	16.9
Electronics and Communications Equip.	3,072,759	3,299,100	3,788,284	3,213,001	3,555,852	24.7	23.2	26.6	21.1	19.2
SERVICES	3,158,889	3,540,745	3,599,552	2,894,155	2,391,165	17.9	20.2	20.8	17.1	16.3
ALL OTHER (SUBTOTAL)	1,094,761	1,145,158	1,001,680	1,001,808	979,649	3.1	3.4	3.1	2.9	3.3
Subsistence	0	837	235	0	350	0.0	*	*	0.0	*
Textiles, Clothing, and Equipage	9,904	4,709	11,097	8,381	6,491	1.7	0.8	1.7	0.6	0.9
Fuels and Lubricants	4,145	4,075	3,696	2,957	2,817	0.1	0.1	0.1	0.1	0.1
Miscellaneous Hard Goods	1,019,055	1,061,530	915,085	916,072	895,523	16.1	14.2	12.3	12.0	12.7
Construction	491	0	75	1,615	83	*	0.0	*	*	*
All Actions of \$25,000 or Less	61,166	74,007	71,490	72,783	74,385	0.5	0.6	0.6	0.6	0.7

A/ For definitions and coverage, see notes on coverage.

B/ Includes foreign concerns with performance in U.S.

\* Less than 0.05 percent.

NOTE: Percentages are based on total dollars shown in Table 6.

**TABLE 9**  
**DoD Prime Contract Awards by Extent of Competed Procurement, A/**  
**According to Defense Component: FY 1999 - FY 1998**

**NET VALUE (AMOUNTS IN THOUSANDS)**

EXTENT OF COMPETED PROCUREMENT	TOTAL B/				ARMY				NAVY			
	Oct 98-Sep 99		Oct 97-Sep 98		Oct 98-Sep 99		Oct 97-Sep 98		Oct 98-Sep 99		Oct 97-Sep 98	
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
TOTAL	\$135,160,155		\$128,807,060		\$32,029,952		\$29,772,635		\$40,592,426		\$39,495,323	
INTRA-AGENCY/FMS C/	\$6,494,164		\$6,461,026		\$1,910,907		\$1,584,412		\$1,619,744		\$1,913,345	
TOTAL, EXCEPT INTRA/FMS	\$128,665,991		\$122,346,034		\$30,119,045		\$28,188,223		\$38,972,682		\$37,581,978	
EXCLUSIONS D/	\$9,652,682		\$10,206,008		\$1,853,104		\$2,163,116		\$1,148,587		\$1,449,013	
TOTAL, EXCEPT EXCLUSIONS	\$119,013,309	100.0	\$112,140,026	100.0	\$28,265,940	100.0	\$26,025,106	100.0	\$37,824,096	100.0	\$36,132,965	100.0
COMPETED E/	\$79,179,544	66.5	\$73,425,232	65.5	\$19,285,343	68.2	\$17,984,732	69.1	\$21,292,557	56.3	\$19,197,829	53.1
FOLLOW-ON	\$6,098,239	5.1	\$4,890,547	4.4	\$1,188,825	4.2	\$541,483	2.1	\$635,612	1.7	\$318,179	0.9
NOT COMPETED	\$33,735,525	28.3	\$33,824,247	30.2	\$7,791,773	27.6	\$7,498,892	28.8	\$15,895,927	42.0	\$16,616,958	46.0
			<b>AIR FORCE</b>				<b>DEFENSE LOGISTICS AGENCY</b>				<b>CIVIL FUNCTIONS</b>	
EXTENT OF COMPETED PROCUREMENT	Oct 98-Sep 99	Oct 97-Sep 98	Oct 98-Sep 99	Oct 97-Sep 98	Oct 98-Sep 99	Oct 97-Sep 98	Oct 98-Sep 99	Oct 97-Sep 98	Oct 98-Sep 99	Oct 97-Sep 98	Oct 98-Sep 99	Oct 97-Sep 98
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
TOTAL	\$36,407,523		\$35,029,023		\$10,293,837		\$9,983,956		\$3,144,761		\$2,813,919	
INTRA-AGENCY/FMS C/	\$2,747,772		\$2,652,618		\$196,741		\$284,624		\$6,739		8,110	
TOTAL, EXCEPT INTRA/FMS	\$33,659,751		\$32,376,405		\$10,097,096		\$9,699,332		\$3,138,022		\$2,805,809	
EXCLUSIONS D/	\$1,461,885		\$1,452,239		\$777,767		\$735,292		\$194,265		\$191,575	
TOTAL, EXCEPT EXCLUSIONS	\$32,197,866	100.0	\$30,924,166	100.0	\$9,319,329	100.0	\$8,964,039	100.0	\$2,943,757	100.0	\$2,614,234	100.0
COMPETED E/	\$20,157,444	62.6	\$19,356,390	62.6	\$8,303,873	89.1	\$8,094,940	90.3	\$2,884,545	98.0	\$2,544,837	97.3
FOLLOW-ON	\$4,216,580	13.1	\$3,887,931	12.6	\$10,787	0.1	\$2,961	*	\$4,622	0.2	\$711	*
NOT COMPETED	\$7,823,842	24.3	\$7,679,846	24.8	\$1,004,669	10.8	\$866,138	9.7	\$54,590	1.9	\$68,686	2.6

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards not included elsewhere in this table.

C/ Includes actions with other Government Agencies.

D/ Includes awards for utilities, the 8(a) Program, and brand name items for commissary resale.

E/ Includes Federal Schedule awards.

\* Less than 0.05 percent.

**TABLE 9 (Continued)**  
**DoD Prime Contract Awards by Extent of Competed Procurement, A/**  
**According to Defense Component: FY 1999 - FY 1998**

EXTENT OF COMPETED PROCUREMENT	NUMBER OF PROCUREMENT ACTIONS											
	TOTAL B/				ARMY				NAVY			
	Oct 98-Sep 99		Oct 97-Sep 98		Oct 98-Sep 99		Oct 97-Sep 98		Oct 98-Sep 99		Oct 97-Sep 98	
	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
TOTAL	5,824,701		6,410,640		514,727		603,078		537,364		674,026	
INTRA-AGENCY/FMS C/	80,200		89,935		25,044		26,918		7,264		7,504	
TOTAL, EXCEPT INTRA/FMS	5,744,501		6,320,705		489,683		576,160		530,100		666,522	
EXCLUSIONS D/	3,322,358		3,628,748		118,811		178,109		106,903		177,963	
TOTAL, EXCEPT EXCLUSIONS	2,422,143	100.0	2,691,957	100.0	370,872	100.0	398,051	100.0	423,197	100.0	488,559	100.0
COMPETED E/	2,225,472	91.9	2,511,224	93.3	332,174	89.6	365,765	91.9	348,036	82.2	419,255	85.8
FOLLOW-ON	2,620	0.1	2,691	0.1	405	0.1	394	0.1	375	0.1	412	0.1
NOT COMPETED	194,051	8.0	178,042	6.6	38,293	10.3	31,892	8.0	74,786	17.7	68,892	14.1
					DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
					AIR FORCE							
					Amount	Pct	Amount	Pct	Amount	Pct	Amount	Pct
TOTAL	908,224		1,198,558		1,595,431		1,664,230		77,270		75,271	
INTRA-AGENCY/FMS C/	5,671		7,695		41,626		47,073			261		344
TOTAL, EXCEPT INTRA/FMS	902,553		1,190,863		1,553,805		1,617,157		77,009		74,927	
EXCLUSIONS D/	101,563		210,890		914,472		942,901		36,182		36,214	
TOTAL, EXCEPT EXCLUSIONS	800,990	100.0	979,973	100.0	639,333	100.0	674,256	100.0	40,827	100.0	38,713	100.0
COMPETED E/	776,057	96.9	948,713	96.8	603,037	94.3	646,687	95.9	36,543	89.5	33,972	87.8
FOLLOW-ON	1,693	0.2	1,780	0.2	32	*	12	*	25	0.1	17	*
NOT COMPETED	23,240	2.9	29,480	3.0	36,264	5.7	27,557	4.1	4,259	10.4	4,724	12.2

Note: Refer to first page of this table for footnotes.

**TABLE 10**

**DoD Prime Contract Awards by Solicitation Procedure, According to Extent of Competed Procurement: FY 1999 - FY 1998 A/  
(AMOUNTS IN THOUSANDS)**

SOLICITATION PROCEDURE	TOTAL AMOUNT		EXCLUSIONS B/		ADJUSTED TOTAL	
	Oct 98-Sep 99 Amount	Oct 97-Sep 98 Amount	Oct 98-Sep 99 Amount	Oct 97-Sep 98 Amount	Oct 98-Sep 99 Amount	Oct 97-Sep 98 Amount
TOTAL	\$135,160,155	\$128,807,060	\$16,146,847	\$16,667,034	\$119,013,309	\$112,140,026
INTRA-AGENCY/FMS C/	6,494,164	6,461,026	6,494,164	6,461,026	0	0
TOTAL PRE-CICA AWARDS	1,100,359	2,037,052	594,114	708,200	506,245	1,328,852
TOTAL POST-CICA AWARDS D/	127,565,632	120,308,982	9,058,569	9,497,808	118,507,063	110,811,174
Actions of \$25,000 or less	9,951,545	10,501,251	4,195,204	4,302,928	5,756,341	6,198,323
Full & Open Competition E/	65,005,666	58,179,675	0	466	65,005,666	58,179,208
Sealed Bids	5,222,860	6,004,401	0	0	5,222,860	6,004,401
Competitive Proposal	45,578,911	40,120,326	0	0	45,578,911	40,120,326
Combination	509,348	847,074	0	0	509,348	847,074
Architect-Engineer	1,260,463	1,213,546	0	0	1,260,463	1,213,546
Basic Research	1,185,049	1,030,939	0	0	1,185,049	1,030,939
Multiple Award Schedule	550,538	371,422	0	0	550,538	371,422
Alternative Sources	47,564	91,325	0	0	47,564	91,325
Set Aside	6,094,536	5,629,544	0	0	6,094,536	5,629,544
O/T Full & Open Competition	49,990,226	49,493,416	4,664,736	5,043,495	45,325,489	44,449,921
Only One Source	34,387,555	33,184,163	387,360	438,659	34,000,195	32,745,504
Unique Source	16,380,857	18,239,648	0	0	16,380,857	18,239,648
Follow-on	4,093,801	3,383,006	0	0	4,093,801	3,383,006
Unsolicited Res Prop	63,614	45,345	0	0	63,614	45,345
Patent/Data Rights	75,668	121,949	0	0	75,668	121,949
Utilities	387,360	438,659	387,360	438,659	0	0
Standardization	5,772	2,975	0	0	5,772	2,975
Other	13,380,483	10,952,581	0	0	13,380,483	10,952,581
Urgency	2,992,061	2,105,158	0	0	2,992,061	2,105,158
Particular Sources	4,602,048	6,340,893	0	0	4,602,048	6,340,893
International Agreement	448,392	606,495	448,392	606,495	0	0
Authorized by Statute F/	4,522,493	3,580,803	2,932,519	3,089,880	1,589,974	490,923
Authorized Resale	896,465	908,461	896,465	908,461	0	0
National Security	1,920,285	2,609,279	0	0	1,920,285	2,609,279
Public Interest	220,927	158,164	0	0	220,927	158,164
Otherwise Auth by Statute	0	0	0	0	0	0

A/ For definitions and coverage, see notes on coverage.

B/ Includes awards for utilities, the 8(a) Program, and brand name items for commissary resale.

C/ Includes actions with other Government Agencies.

D/ Includes Simplified Acquisition Procedure awards.

E/ Includes Federal Schedule awards.

F/ Includes Post-CICA 8(a) program.



**TABLE 10 (Continued)**

**DoD Prime Contract Awards by Solicitation Procedure, According to Extent of Completed Procurement: FY 1999 - FY 1998 A/  
(AMOUNTS IN THOUSANDS)**

SOLICITATION PROCEDURE	ADJUSTED TOTAL		COMPETED				FOLLOW ON				NOT COMPETED			
	Oct 98- Sep 99	Oct 97- Sep 98	Oct 98-Sep 99		Oct 97-Sep 98		Oct 98-Sep 99		Oct 97-Sep 98		Oct 98-Sep 99		Oct 97-Sep 98	
	Amount	Amount	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%	Amount	%
TOTAL	\$119,013,309	\$112,140,026	\$79,179,544		\$73,425,232		\$6,098,239		\$4,890,547		\$33,735,525		\$33,824,247	
INTRA-AGENCY/FMS C/	0	0	0		0		0		0		0		0	
TOTAL PRE-CICA AWARDS	506,245	1,328,852	475,917		1,190,004		34,528		43,323		4,199		95,524	
TOTAL POST-CICA AWARDS D/	118,507,063	110,811,174	78,703,628	100.0	72,235,227	100.0	6,063,711	100.0	4,847,223	100.0	33,739,724	100.0	33,728,723	100.0
Actions of \$25,000 or less	5,756,341	6,198,323	5,069,715	6.4	5,569,882	7.7	0	0.0	0	0.0	686,626	2.0	628,441	1.9
Full & Open Comp E/	65,005,666	58,179,208	65,005,666	82.6	58,173,729	80.5	0	0.0	586	*	0	0.0	4,894	*
Sealed Bids	5,222,860	6,004,401	5,222,860	6.6	6,004,401	8.3	0	0.0	0	0.0	0	0.0	0	0.0
Competitive Proposal	45,578,911	40,120,326	45,578,911	57.9	40,120,326	55.5	0	0.0	0	0.0	0	0.0	0	0.0
Combination	509,348	847,074	509,348	0.6	847,074	1.2	0	0.0	0	0.0	0	0.0	0	0.0
Architect-Engineer	1,260,463	1,213,546	1,260,463	1.6	1,213,546	1.7	0	0.0	0	0.0	0	0.0	0	0.0
Basic Research	1,185,049	1,030,939	1,185,049	1.5	1,030,939	1.4	0	0.0	0	0.0	0	0.0	0	0.0
Multiple Award Schedule	550,538	371,422	550,538	0.7	371,422	0.5	0	0.0	0	0.0	0	0.0	0	0.0
Alternative Sources	47,564	91,325	47,564	0.1	91,325	0.1	0	0.0	0	0.0	0	0.0	0	0.0
Set Aside	6,094,536	5,629,544	6,094,536	7.7	5,629,544	7.8	0	0.0	0	0.0	0	0.0	0	0.0
O/T Full & Open Comp	45,325,489	44,449,921	6,841,862	8.7	7,078,797	9.8	6,041,848	99.6	4,830,918	99.7	32,441,780	96.2	32,540,205	96.5
Only One Source	34,000,195	32,745,504	3,512,506	4.5	3,509,031	4.9	5,436,558	89.7	4,004,724	82.6	25,051,131	74.2	25,231,749	74.8
Unique Source	16,380,857	18,239,648	719,590	0.9	966,188	1.3	1,726,180	28.5	1,178,073	24.3	13,935,086	41.3	16,095,388	47.7
Follow-on	4,093,801	3,383,006	600,269	0.8	205,563	0.3	2,328,008	38.4	1,680,804	34.7	1,165,525	3.5	1,496,639	4.4
Unsolicited Res Prop	63,614	45,345	246	*	2,278	*	124	*	851	*	63,244	0.2	42,216	0.1
Patent/Data Rights	75,668	121,949	300	*	297	*	21,404	0.4	56,749	1.2	53,963	0.2	64,902	0.2
Utilities	0	0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Standardization	5,772	2,975	0	0.0	61	*	0	0.0	0	0.0	5,772	*	2,914	*
Other	13,380,483	10,952,581	2,192,101	2.8	2,334,645	3.2	1,360,841	22.4	1,088,247	22.5	9,827,541	29.1	7,529,690	22.3
Urgency	2,992,061	2,105,158	492,020	0.6	277,802	0.4	509,928	8.4	735,206	15.2	1,990,113	5.9	1,092,150	3.2
Particular Sources	4,602,048	6,340,893	2,409,727	3.1	2,892,287	4.0	63,687	1.1	70,949	1.5	2,128,634	6.3	3,377,657	10.0
International Agreement	0	0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
Authorized by Statute F/	1,589,974	490,923	328,849	0.4	306,297	0.4	17,519	0.3	9,701	0.2	1,243,606	3.7	174,925	0.5
Authorized Resale	0	0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0
National Security	1,920,285	2,609,279	97,721	0.1	92,951	0.1	14,156	0.2	10,339	0.2	1,808,408	5.4	2,505,990	7.4
Public Interest	220,927	158,164	1,039	*	428	*	0	0.0	0	0.0	219,888	0.7	157,735	0.5
Otherwise Auth by Statute	0	0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

\* Less than 0.05 percent.

NOTE: Refer to first page of this table for footnotes.

**TABLE 13**

**Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure, According to Defense Component: FY 1999 - FY 1998 A/  
(AMOUNTS IN THOUSANDS)**

SOLICITATION PROCEDURE	TOTAL DoD B/						ARMY						NAVY					
	Oct 98-Sep 99		Oct 97-Sep 98		Oct 98-Sep 99		Oct 97-Sep 98		Oct 98-Sep 99		Oct 97-Sep 98		Oct 98-Sep 99		Oct 97-Sep 98			
	\$ Amount	%	%	\$ Amount	%	%	\$ Amount	%	\$ Amount	%	%	\$ Amount	%	%	\$ Amount	%		
TOTAL	135,160,155	100.0		128,807,060	100.0		32,029,952	100.0	29,772,635			40,592,426	100.0		39,495,323	100.0		
INTRA-AGENCY/FMS C/	6,494,164	4.8		6,461,026	5.0		1,910,907	6.0	1,584,412			1,619,744	4.0		1,913,345	4.8		
Actions of \$25,000 or Less	9,951,545	7.4		10,501,251	8.2		1,165,044	3.6	1,283,514			1,383,428	3.4		1,554,584	3.9		
Actions(Except FMS)Over \$25,000	118,714,446	87.8		111,844,783	86.8		28,954,001	90.4	26,904,708			37,589,255	92.6		36,027,394	91.2		
PRE-CICA Actions	1,100,359	0.8		2,037,052	1.6		128,807	0.4	240,130			344,224	0.8		504,735	1.3		
POST-CICA Actions D/	117,614,087	87.0	100.0	109,807,731	85.2	100.0	28,825,194	90.0	26,664,578	100.0		37,245,031	91.8	100.0	35,522,659	89.9		
Full & Open Competition E/	65,005,666		55.3	58,179,675		53.0	16,628,286		15,321,598		57.5	17,528,062		47.1	14,934,438		42.0	
Sealed Bids	5,222,860		4.4	6,004,401		5.5	1,925,487		2,417,134		9.1	1,191,883		3.2	1,284,169		3.6	
Competitive Proposal	45,578,911		38.8	40,120,326		36.5	10,697,790		9,546,134		35.8	11,911,319		32.0	9,798,817		27.6	
Combination	509,348		0.4	847,074		0.8	126,903		86,074		0.3	174,324		0.5	605,655		1.7	
Architect-Engineer	1,260,463		1.1	1,213,546		1.1	384,774		411,247		1.5	370,421		1.0	426,424		1.2	
Basic Research	1,185,049		1.0	1,030,939		0.9	200,727		212,472		0.8	455,110		1.2	342,535		1.0	
Multiple Award Schedule	550,538		0.5	371,422		0.3	55,981		41,138		0.2	92,599		0.2	74,463		0.2	
Alternative Sources	47,564		*	91,325		0.1	18,210		7,910		*	25,083		0.1	80,689		0.2	
Set Aside	6,094,536		5.2	5,629,544		5.1	2,081,001		1,871,267		7.0	1,630,967		4.4	1,311,486		3.7	
O/T Full & Open Competition	49,990,226		42.5	49,493,416		45.1	11,491,612		10,757,616		40.3	19,113,499		51.3	20,139,172		56.7	
Only One Source	34,387,555		29.2	33,184,163		30.2	8,252,599		7,538,550		28.3	13,700,833		36.8	14,339,329		40.4	
Unique Source	16,380,857		13.9	18,239,648		16.6	3,715,776		3,337,309		12.5	9,499,448		25.5	11,591,531		32.6	
Follow-on	4,093,801		3.5	3,383,006		3.1	684,556		776,662		2.9	317,094		0.9	411,904		1.2	
Unsolicited Res Prop	63,614		0.1	45,345		*	11,724		9,965		*	14,981		*	12,839		*	
Patent/Data Rights	75,668		0.1	121,949		0.1	6,906		12,880		*	3,639		*	11,579		*	
Utilities	387,360		0.3	438,659		0.4	232,412		286,642		1.1	3,899		*	4,001		*	
Standardization	5,772		*	2,975		*	36		139		*	304		*	33		*	
Other	13,380,483		11.4	10,952,581		10.0	3,601,190		3,114,953		11.7	3,861,467		10.4	2,307,442		6.5	
Urgency	2,992,061		2.5	2,105,158		1.9	864,419		584,604		2.2	852,994		2.3	425,412		1.2	
Particular Sources	4,602,048		3.9	6,340,893		5.8	906,680		1,063,578		4.0	2,100,303		5.6	3,840,778		10.8	
International Agreement	448,392		0.4	606,495		0.6	96,758		87,004		0.3	203,739		0.5	392,279		1.1	
Authorized by Statute F/	4,522,493		3.8	3,580,803		3.3	1,276,492		1,381,358		5.2	2,019,889		5.4	961,397		2.7	
Authorized Resale	896,465		0.8	908,461		0.8	0		0		0.0	1,156		*	3,618		*	
National Security	1,920,285		1.6	2,609,279		2.4	94,665		102,522		0.4	13,720		*	18,763		0.1	
Public Interest	220,927		0.2	158,164		0.1	0		0		0.0	220,865		0.6	157,596		0.4	
Otherwise Auth by Statute	0		0.0	0		0.0	0		0		0.0	0		0.0	0		0.0	

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards not included elsewhere in this table.

C/ Includes Pre-CICA GSA schedules and actions with other Government agencies.

D/ Includes Simplified Acquisition Procedure awards.

E/ Includes Post-CICA GSA schedule awards.

F/ Includes Post-CICA 8(a) program.

\* Less than 0.05 percent.

**TABLE 13 (Continued)**

**Net Value and Percent of DoD Prime Contract Awards by Solicitation Procedure, According to Defense Component: FY 1999 - FY 1998 A/  
(AMOUNTS IN THOUSANDS)**

SOLICITATION PROCEDURE	AIR FORCE						DEFENSE LOGISTICS AGENCY						CIVIL FUNCTIONS					
	Oct 98-Sep 99		Oct 97-Sep 98				Oct 98-Sep 99		Oct 97-Sep 98				Oct 98-Sep 99		Oct 97-Sep 98			
	\$ Amount	%	%	\$ Amount	%	%	\$ Amount	%	\$ Amount	%	%	\$ Amount	%	%	\$ Amount	%	%	
TOTAL	36,407,523	100.0		35,029,023	100.0		10,293,837	100.0	9,983,956	100.0		3,144,761	100.0		2,813,919	100.0		
INTRA-AGENCY/FMS C/	2,747,772	7.5		2,652,618	7.6		196,741	1.9	284,624	2.9		6,739	0.2		8,110	0.3		
Actions of \$25,000 or Less	1,144,273	3.1		1,351,229	3.9		2,476,510	24.1	2,613,863	26.2		178,231	5.7		170,751	6.1		
Actions(Except FMS)Over \$25,000	32,515,478	89.3		31,025,177	88.6		7,620,586	74.0	7,085,468	71.0		2,959,791	94.1		2,635,058	93.6		
PRE-CICA Actions	627,616	1.7		1,291,327	3.7		425	*	826	*		712	*		32	*		
POST-CICA Actions D/	31,887,863	87.6	100.0	29,733,849	84.9	100.0	7,620,161	74.0	7,084,642	71.0	100.0	2,960,503	94.1	100.0	2,635,026	93.6	100.0	
Full & Open Competition E/	16,331,444	44.9	51.2	14,649,839	49.3	49.3	5,416,757	71.1	5,241,753	74.0	74.0	2,545,267	86.0	86.0	2,341,375	88.9	88.9	
Sealed Bids	548,803	1.5	1.7	700,879	2.4	2.4	191,638	2.5	159,668	2.3	2.3	1,327,237	44.8	44.8	1,370,938	52.0	52.0	
Competitive Proposal	12,252,763	38.4	38.4	10,897,087	36.6	36.6	4,422,114	58.0	4,304,172	60.8	60.8	599,504	20.3	20.3	512,949	19.5	19.5	
Combination	139,314	0.4	0.4	115,329	0.4	0.4	1,677	*	2,047	*	*	38,514	1.3	1.3	18,250	0.7	0.7	
Architect-Engineer	283,293	0.9	0.9	224,329	0.8	0.8	50	*	0	0.0	0.0	181,202	6.1	6.1	151,243	5.7	5.7	
Basic Research	510,803	1.6	1.6	460,883	1.6	1.6	5,236	0.1	5,261	0.1	0.1	3,340	0.1	0.1	506	*	*	
Multiple Award Schedule	314,963	1.0	1.0	200,866	0.7	0.7	47,480	0.6	26,689	0.4	0.4	10,395	0.4	0.4	633	*	*	
Alternative Sources	3,896	*	*	1,951	*	*	0	0.0	0	0.0	0.0	202	*	*	53	*	*	
Set Aside	1,332,383	4.2	4.2	1,385,565	4.7	4.7	405,242	5.3	579,297	8.2	8.2	356,920	12.1	12.1	264,268	10.0	10.0	
O/T Full & Open Competition	15,153,060	47.5	47.5	14,742,639	49.6	49.6	1,646,862	21.6	1,282,516	18.1	18.1	319,943	10.8	10.8	230,655	8.8	8.8	
Only One Source	10,476,738	32.9	32.9	9,608,059	32.3	32.3	966,092	12.7	716,942	10.1	10.1	20,425	0.7	0.7	28,524	1.1	1.1	
Unique Source	2,438,850	7.6	7.6	2,704,827	9.1	9.1	189,734	2.5	129,435	1.8	1.8	2,803	0.1	0.1	13,457	0.5	0.5	
Follow-on	3,014,726	9.5	9.5	2,104,541	7.1	7.1	12,609	0.2	4,278	0.1	0.1	4,279	0.1	0.1	1,081	*	*	
Unsolicited Res Prop	8,908	*	*	4,257	*	*	0	0.0	0	0.0	0	0	0.0	0	0.0	0	0.0	
Patent/Data Rights	52,278	0.2	0.2	88,398	0.3	0.3	363	*	579	*	*	73	*	*	6	*	*	
Utilities	145,043	0.5	0.5	141,815	0.5	0.5	1,270	*	755	*	*	4,513	0.2	0.2	5,000	0.2	0.2	
Standardization	0	0.0	0.0	510	*	*	3,419	*	1,974	*	*	0	0.0	0.0	0	0.0	0.0	
Other	4,816,932	15.1	15.1	4,563,712	15.3	15.3	758,697	10.0	579,921	8.2	8.2	8,757	0.3	0.3	8,980	0.3	0.3	
Urgency	898,365	2.8	2.8	820,277	2.8	2.8	151,749	2.0	89,647	1.3	1.3	127,154	4.3	4.3	36,164	1.4	1.4	
Particular Sources	1,360,925	4.3	4.3	1,250,175	4.2	4.2	230,774	3.0	176,916	2.5	2.5	1,889	0.1	0.1	425	*	*	
International Agreement	147,695	0.5	0.5	122,740	0.4	0.4	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0.0	
Authorized by Statute F/	580,987	1.8	1.8	570,997	1.9	1.9	270,708	3.6	294,403	4.2	4.2	170,475	5.8	5.8	165,541	6.3	6.3	
Authorized Resale	779	*	*	144	*	*	0	0.0	0	0.0	0	0	0.0	0	0.0	0	0.0	
National Security	1,687,572	5.3	5.3	2,369,741	8.0	8.0	27,477	0.4	4,547	0.1	0.1	0	0.0	0.0	0	0.0	0.0	
Public Interest	0	0.0	0.0	505	*	*	62	*	62	*	*	0	0.0	0.0	0	0.0	0.0	
Otherwise Auth by Statute	0	0.0	0.0	0	0.0	0.0	0	0.0	0	0.0	0	0	0.0	0	0.0	0	0.0	

NOTE: Refer to first page of this table for footnotes.

**TABLE 14**  
**Actions and Percent of DoD Prime Contract Awards by Solicitation Procedure, A/**  
**According to Kind of Contracting Action: FY 1999 - FY 1998**

SOLICITATION PROCEDURE	TOTAL						NEW WORK				DELIVERY ORDERS				MODIFICATIONS			
	Oct 98-Sep 99			Oct 97-Sep 98			Oct 98-Sep 99		Oct 97-Sep 98		Oct 98-Sep 99		Oct 97-Sep 98		Oct 98-Sep 99		Oct 97-Sep 98	
	Actions	%	%	Actions	%	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%	Actions	%
TOTAL	5824701	100.0		6410640	100.0													
INTERAGENCY/FMS B/	80200	1.4		89935	1.4													
Actions of \$25,000 or Less	5459201	93.7		6050572	94.4													
Actions(Except FMS)Over \$25,000	285300	4.9		270133	4.2													
PRE-CICA Actions	2050	*		4136	0.1		294		711		1512		2855		244		570	
POST-CICA Actions C/	283250	4.9	100.0	265997	4.1	100.0	34126	100.0	34816	100.0	171653	100.0	157586	100.0	38195	100.0	37849	100.0
Full & Open Competition D/	212385		75.0	197020		74.1	22718	66.6	23572	67.7	122623	71.4	110698	70.2	27768	72.7	27004	71.3
Sealed Bids	14665		5.2	17155		6.4	4400	12.9	5659	16.3	6425	3.7	6724	4.3	3840	10.1	4772	12.6
Competitive Proposal	89400		31.6	84063		31.6	10862	31.8	10353	29.7	65288	38.0	61075	38.8	13250	34.7	12635	33.4
Combination	1184		0.4	995		0.4	209	0.6	242	0.7	683	0.4	492	0.3	292	0.8	261	0.7
Architect-Engineer	8565		3.0	8617		3.2	595	1.7	711	2.0	7604	4.4	7345	4.7	366	1.0	561	1.5
Basic Research	3546		1.3	3055		1.1	999	2.9	919	2.6	356	0.2	152	0.1	2191	5.7	1984	5.2
Multiple Award Schedule	1448		0.5	1175		0.4	82	0.2	253	0.7	1317	0.8	889	0.6	49	0.1	33	0.1
Alternative Sources	129		*	90		*	14	*	20	0.1	96	0.1	59	*	19	*	11	*
Set Aside	24261		8.6	23544		8.9	5557	16.3	5381	15.5	12894	7.5	12788	8.1	5810	15.2	5375	14.2
O/T Full & Open Competition	70865		25.0	68977		25.9	11408	33.4	11244	32.3	49030	28.6	46888	29.8	10427	27.3	10845	28.7
Only One Source	30166		10.6	29193		11.0	5343	15.7	5314	15.3	18842	11.0	17973	11.4	5981	15.7	5906	15.6
Unique Source	12887		4.5	12875		4.8	2138	6.3	2273	6.5	8046	4.7	8006	5.1	2703	7.1	2596	6.9
Follow-on	1818		0.6	1744		0.7	461	1.4	392	1.1	777	0.5	684	0.4	580	1.5	668	1.8
Unsolicited Res Prop	123		*	120		*	33	0.1	23	0.1	30	*	39	*	60	0.2	58	0.2
Patent/Data Rights	210		0.1	195		0.1	44	0.1	58	0.2	147	0.1	113	0.1	19	*	24	0.1
Utilities	1135		0.4	1295		0.5	188	0.6	249	0.7	879	0.5	956	0.6	68	0.2	90	0.2
Standardization	7		*	9		*	1	*	4	*	3	*	5	*	3	*	0	0.0
Other	13986		4.9	12955		4.9	2478	7.3	2315	6.6	8960	5.2	8170	5.2	2548	6.7	2470	6.5
Urgency	4010		1.4	3548		1.3	1271	3.7	1031	3.0	2063	1.2	1874	1.2	676	1.8	643	1.7
Particular Sources	3884		1.4	3192		1.2	453	1.3	268	0.8	2563	1.5	1891	1.2	868	2.3	1033	2.7
International Agreement	369		0.1	434		0.2	110	0.3	104	0.3	154	0.1	228	0.1	105	0.3	102	0.3
Authorized by Statute E/	13591		4.8	14038		5.3	2677	7.8	2612	7.5	8722	5.1	9031	5.7	2192	5.7	2395	6.3
Authorized Resale	15819		5.6	15355		5.8	6	*	14	*	15813	9.2	15341	9.7	0	0.0	0	0.0
National Security	2532		0.9	2887		1.1	1512	4.4	1852	5.3	478	0.3	311	0.2	542	1.4	724	1.9
Public Interest	494		0.2	330		0.1	36	0.1	49	0.1	395	0.2	239	0.2	63	0.2	42	0.1
Otherwise Auth by Statute	0		0.0	0		0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0

A/ For definitions and coverage, see notes on coverage.

B/ Includes actions with another Government Agency.

C/ TOTAL column includes Simplified Acquisition Procedure awards.

D/ Includes Federal Schedule awards.

E/ Includes Post-CICA 8(a) program.

\* Less than 0.05 percent.

**TABLE 16**

**DoD Prime Contract Awards by Type of Contract Pricing Provision, According to Defense Component: FY 1999 - FY 1998 A/  
(AMOUNTS IN THOUSANDS)**

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/		ARMY				NAVY					
	OCT 98 - SEP 99		OCT 97 - SEP 98		OCT 98 - SEP 99		OCT 97 - SEP 98		OCT 98 - SEP 99		OCT 97 - SEP 98	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$135,160,155		\$128,807,060		\$32,029,952		\$29,772,635		\$40,592,426		\$39,495,323	
INTERAGENCY/FMS	11,637,935		9,931,377		3,222,731		2,488,821		3,509,119		3,122,066	
ACTIONS \$25,000 OR LESS	9,364,171		9,881,187		990,632		1,107,326		1,170,408		1,336,531	
ACTIONS OVER \$25,000	114,158,049	100.0	108,994,496	100.0	27,816,589	100.0	26,176,487	100.0	35,912,899	100.0	35,036,726	100.0
FIXED PRICE TYPE	70,186,947	61.5	64,602,400	59.3	17,955,262	64.5	16,606,248	63.4	19,496,561	54.3	18,178,400	51.9
FIRM	58,356,809	51.1	53,387,362	49.0	17,307,910	62.2	16,073,501	61.4	13,363,121	37.2	12,803,209	36.5
REDETERMINABLE	379,314	0.3	475,418	0.4	99,212	0.4	103,361	0.4	105,381	0.3	56,480	0.2
INCENTIVE	6,067,413	5.3	5,415,227	5.0	183,277	0.7	61,016	0.2	5,180,653	14.4	4,609,575	13.2
ECONOMIC PRICE ADJUSTMENT	5,383,411	4.7	5,324,394	4.9	364,862	1.3	368,370	1.4	847,406	2.4	709,135	2.0
COST REIMBURSEMENT TYPE	39,380,253	34.5	40,040,574	36.7	8,359,306	30.1	8,125,359	31.0	15,439,396	43.0	16,067,480	45.9
NO FEE	2,626,815	2.3	3,605,564	3.3	573,482	2.1	414,538	1.6	138,863	0.4	139,974	0.4
FIXED FEE	16,948,294	14.8	17,312,177	15.9	3,538,194	12.7	4,006,357	15.3	9,243,996	25.7	9,078,147	25.9
INCENTIVE FEE	3,406,467	3.0	4,773,299	4.4	1,052,238	3.8	1,252,165	4.8	2,001,471	5.6	3,031,846	8.7
AWARD FEE	16,398,678	14.4	14,349,534	13.2	3,195,392	11.5	2,452,299	9.4	4,055,067	11.3	3,817,513	10.9
OTHER TYPES	4,590,849	4.0	4,351,522	4.0	1,502,020	5.4	1,444,880	5.5	976,942	2.7	790,846	2.3
TIME AND MATERIALS	4,133,544	3.6	3,840,183	3.5	1,438,091	5.2	1,392,004	5.3	875,600	2.4	736,680	2.1
LABOR HOURS	457,305	0.4	511,339	0.5	63,929	0.2	52,876	0.2	101,341	0.3	54,166	0.2

**TABLE 16 (Continued)**

**DoD Prime Contract Awards by Type of Contract Pricing Provision, According to Defense Component: FY 1999 - FY 1998 A/  
(AMOUNTS IN THOUSANDS)**

TYPE OF CONTRACT PRICING PROVISION	AIR FORCE				DEFENSE LOGISTICS AGENCY				CIVIL FUNCTIONS			
	OCT 98 - SEP 99		OCT 97 - SEP 98		OCT 98 - SEP 99		OCT 97 - SEP 98		OCT 98 - SEP 99		OCT 97 - SEP 98	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$36,407,523		\$35,029,023		\$10,293,837		\$9,983,956		\$3,144,761		\$2,813,919	
INTERAGENCY/FMS	3,818,689		3,463,355		558,321		468,477		54,366		49,013	
ACTIONS \$25,000 OR LESS	1,018,583		1,203,442		2,458,248		2,593,350		158,557		152,382	
ACTIONS OVER \$25,000	31,570,252	100.0	30,362,226	100.0	7,277,267	100.0	6,922,129	100.0	2,931,837	100.0	2,612,523	100.0
FIXED PRICE TYPE	17,093,868	54.1	14,964,578	49.3	7,132,727	98.0	6,794,740	98.2	2,677,637	91.3	2,403,691	92.0
FIRM	15,646,103	49.6	13,418,339	44.2	4,077,058	56.0	3,692,319	53.3	2,638,426	90.0	2,386,374	91.3
REDETERMINABLE	70,469	0.2	39,879	0.1	11,875	0.2	7,873	0.1	11,582	0.4	2,513	0.1
INCENTIVE	628,537	2.0	690,717	2.3	0	0.0	68	*	56	*	0	0.0
ECONOMIC PRICE ADJUSTMENT	748,759	2.4	815,643	2.7	3,043,794	41.8	3,094,480	44.7	27,573	0.9	14,804	0.6
COST REIMBURSEMENT TYPE	12,816,877	40.6	13,680,754	45.1	124,751	1.7	98,741	1.4	253,249	8.6	207,483	7.9
NO FEE	1,812,026	5.7	2,958,421	9.7	4,042	0.1	13,377	0.2	24,542	0.8	19,680	0.8
FIXED FEE	2,845,358	9.0	2,858,189	9.4	120,709	1.7	84,746	1.2	178,126	6.1	159,266	6.1
INCENTIVE FEE	348,373	1.1	481,487	1.6	0	0.0	0	0.0	1,865	0.1	382	*
AWARD FEE	7,811,120	24.7	7,382,657	24.3	0	0.0	618	*	48,716	1.7	28,154	1.1
OTHER TYPES	1,659,507	5.3	1,716,895	5.7	19,790	0.3	28,648	0.4	951	*	1,350	0.1
TIME AND MATERIALS	1,383,555	4.4	1,325,518	4.4	19,790	0.3	27,374	0.4	559	*	627	*
LABOR HOURS	275,952	0.9	391,377	1.3	0	0.0	1,274	*	393	*	723	*

A/ For definitions and coverage, see notes on coverage.

B/ Includes Other Defense Agency awards.

\* Less than 0.05 percent.

**TABLE 16 (Continued)**

**DoD Prime Contract Awards by Type of Contract Pricing Provision, According to Defense Component: FY 1999 A/  
NUMBER OF PROCUREMENT ACTIONS**

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/ OCT 98 - SEP 99			ARMY OCT 98 - SEP 99			NAVY OCT 99 - SEP 99					
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	5,824,701				514,727				537,364			
INTERAGENCY/FMS	213,025				61,604				58,760			
ACTIONS \$25,000 OR LESS	5,354,336				391,273				407,406			
ACTIONS OVER \$25,000	257,340	100.0	34,420	222,920	61,850	100.0	10,703	51,147	71,198	100.0	8,000	63,198
FIXED PRICE TYPE	193,710	75.3	25,421	168,289	47,108	76.2	8,788	38,320	41,769	58.7	5,393	36,376
FIRM	185,541	72.1	23,956	161,585	46,183	74.7	8,642	37,541	39,626	55.7	5,034	34,592
REDETERMINABLE	1,013	0.4	142	871	228	0.4	37	191	461	0.6	52	409
INCENTIVE	1,762	0.7	409	1,353	29	*	3	26	1,209	1.7	286	923
ECONOMIC PRICE ADJUSTMENT	5,394	2.1	914	4,480	668	1.1	106	562	473	0.7	21	452
COST REIMBURSEMENT TYPE	49,266	19.1	8,184	41,082	9,710	15.7	1,616	8,094	25,488	35.8	2,414	23,074
NO FEE	4,118	1.6	2,334	1,784	852	1.4	180	672	534	0.8	116	418
FIXED FEE	33,002	12.8	3,946	29,056	6,038	9.8	1,001	5,037	18,867	26.5	1,521	17,346
INCENTIVE FEE	1,027	0.4	158	869	396	0.6	45	351	438	0.6	55	383
AWARD FEE	11,119	4.3	1,746	9,373	2,424	3.9	390	,034	5,649	7.9	722	4,927
OTHER TYPES	14,364	5.6	815	13,549	5,032	8.1	299	4,733	3,941	5.5	193	3,748
TIME AND MATERIALS	12,696	4.9	714	11,982	4,755	7.7	272	4,483	3,529	5.0	151	3,378
LABOR HOURS	1,668	0.6	101	1,567	277	0.4	27	250	412	0.6	42	370

**TABLE 16 (Continued)**

**DoD Prime Contract Awards by Type of Contract Pricing Provision, According to Defense Component: FY 1999 A/**

**NUMBER OF PROCUREMENT ACTIONS**

TYPE OF CONTRACT PRICING PROVISION	AIR FORCE OCT 98 - SEP 99				DEFENSE LOGISTICS AGENCY OCT 98 - SEP 99				CIVIL FUNCTIONS OCT 98 - SEP 99			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	908,224				1,595,431				77,270			
INTERAGENCY/FMS	31,665				47,131				4,847			
ACTIONS \$25,000 OR LESS	830,097				1,509,551				63,325	100.0	1,941	7,157
ACTIONS OVER \$25,000	46,462	100.0	9,891	36,571	38,749	100.0	2,453	36,296	8,559	94.1	1,862	6,697
FIXED PRICE TYPE	31,351	67.5	5,901	25,450	38,181	98.5	2,448	35,733	8,559	94.1	1,862	6,697
FIRM	30,055	64.7	5,688	24,367	35,943	92.8	1,832	34,111	8,507	93.5	1,852	6,655
REDETERMINABLE	207	0.4	43	164	77	0.2	3	74	27	0.3	7	20
INCENTIVE	469	1.0	109	360	0	0.0	0	0	2	*	2	0
ECONOMIC PRICE ADJUSTMENT	620	1.3	61	559	2,161	5.6	613	1,548	23	0.3	1	22
COST REIMBURSEMENT TYPE	10,820	23.3	3,724	7,096	496	1.3	3	493	520	5.7	76	444
NO FEE	2,510	5.4	1,952	558	22	0.1	0	22	53	0.6	29	24
FIXED FEE	5,662	12.2	1,171	4,491	474	1.2	3	471	394	4.3	29	365
INCENTIVE FEE	178	0.4	56	122	0	0.0	0	0	11	0.1	0	11
AWARD FEE	2,470	5.3	545	1,925	0	0.0	0	0	62	0.7	18	44
OTHER TYPES	4,291	9.2	266	4,025	72	0.2	2	70	19	0.2	3	16
TIME AND MATERIALS	3,351	7.2	238	3,113	72	0.2	2	70	10	0.1	3	7
LABOR HOURS	940	2.0	28	912	0	0.0	0	0	9	0.1	0	9

NOTE: Refer to first page of this table for footnotes.



**TABLE 16 (Continued)**

**DoD Prime Contract Awards by Type of Contract Pricing Provision, According to Defense Component: FY 1998 A/  
NUMBER OF PROCUREMENT ACTIONS**

TYPE OF CONTRACT PRICING PROVISION	TOTAL B/ OCT 98 - SEP 99			ARMY OCT 98 - SEP 99			NAVY OCT 98 - SEP 99					
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	6,410,640				603,078				674,026			
INTERAGENCY/FMS	227,374				66,228				57,271			
ACTIONS \$25,000 OR LESS	5,934,230				472,400				552,022			
ACTIONS OVER \$25,000	249,036	100.0	35,527	213,509	64,450	100.0	12,568	51,882	64,733	100.0	7,023	57,710
FIXED PRICE TYPE	188,033	75.5	26,437	161,596	49,563	76.9	10,416	39,147	37,937	58.6	5,203	32,734
FIRM	180,045	72.3	25,234	154,811	48,570	75.4	10,274	38,296	36,217	55.9	4,982	31,235
REDETERMINABLE	791	0.3	111	680	283	0.4	32	251	189	0.3	20	169
INCENTIVE	1,867	0.7	323	1,544	62	0.1	20	42	1,214	1.9	172	1,042
ECONOMIC PRICE ADJUSTMENT	5,330	2.1	769	4,561	648	1.090		558	317	0.5	29	288
COST REIMBURSEMENT TYPE	47,216	19.0	8,287	38,929	10,046	15.6	1,874	8,172	23,127	35.7	1,681	21,446
NO FEE	4,541	1.8	2,785	1,756	902	1.4	215	687	465	0.7	136	329
FIXED FEE	31,440	12.6	4,008	27,432	6,316	9.8	1,256	5,060	17,424	26.9	1,213	16,211
INCENTIVE FEE	980	0.4	169	811	428	0.7	51	377	326	0.5	53	273
AWARD FEE	10,255	4.1	1,325	8,930	2,400	3.7	352	2,048	4,912	7.6	279	4,633
OTHER TYPES	13,787	5.5	803	12,984	4,841	7.5	278	4,563	3,669	5.7	139	3,530
TIME AND MATERIALS	11,912	4.8	713	11,199	4,564	7.1	261	4,303	3,395	5.2	93	3,302
LABOR HOURS	1,875	0.8	90	1,785	277	0.4	17	260	274	0.4	46	228

**TABLE 16 (Continued)**

**DoD Prime Contract Awards by Type of Contract Pricing Provision, According to Defense Component: FY 1998 A/**

**NUMBER OF PROCUREMENT ACTIONS**

TYPE OF CONTRACT PRICING PROVISION	AIR FORCE OCT 98 - SEP 99				DEFENSE LOGISTICS AGENCY OCT 98 - SEP 99				CIVIL FUNCTIONS OCT 98 - SEP 99			
	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER	TOTAL	%	NEW WORK	OTHER
TOTAL	1,198,558				1,664,230				75,271			
INTERAGENCY/FMS	36,504				53,748				4,622			
ACTIONS \$25,000 OR LESS	1,115,206				1,574,647				62,312			
ACTIONS OVER \$25,000	46,848	100.0	10,509	36,339	35,835	100.0	2,520	33,315	8,337	100.0	1,608	6,729
FIXED PRICE TYPE	31,540	67.3	6,028	25,512	35,320	98.6	2,492	32,828	7,868	94.4	1,549	6,319
FIRM	29,927	63.9	5,764	24,163	33,259	92.8	1,953	31,306	7,825	93.9	1,542	6,283
REDETERMINABLE	203	0.4	44	159	67	0.2	5	62	29	0.3	7	22
INCENTIVE	507	1.1	130	377	1	*	0	1	0	0.0	0	0
ECONOMIC PRICE ADJUSTMENT	903	1.9	90	813	1,993	5.6	534	1,459	14	0.2	0	14
COST REIMBURSEMENT TYPE	10,925	23.3	4,139	6,786	402	1.1	17	385	446	5.3	52	394
NO FEE	2,957	6.3	2,370	587	36	0.1	0	36	41	0.5	15	26
FIXED FEE	5,359	11.4	1,192	4,167	364	1.0	15	349	349	4.2	30	319
INCENTIVE FEE	209	0.4	60	149	0	0.0	0	0	7	0.1	1	6
AWARD FEE	2,400	5.1	517	1,883	2	*	2	0	49	0.6	6	43
OTHER TYPES	4,383	9.4	342	4,041	113	0.3	11	102	23	0.3	7	16
TIME AND MATERIALS	3,108	6.6	317	2,791	109	0.3	11	98	11	0.1	6	5
LABOR HOURS	1,275	2.7	25	1,250	4	*	0	4	12	0.1	1	11

NOTE: Refer to first page of this table for footnotes.

**TABLE 17**  
**DoD Prime Contract Awards by Type of Contract Pricing Provision A/**  
**FY 1999 - FY 1990**  
**(AMOUNTS IN THOUSANDS)**

TYPE OF CONTRACT PRICING PROVISION	FY1999		FY1998		FY1997		FY1996		FY1995	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$114,158,049	100.0	\$108,994,496	100.0	\$106,148,131	100.0	\$107,725,565	100.0	\$106,597,811	100.0
FIXED PRICE TYPE (SUB-TOTAL)	70,186,9476	1.5	64,602,400	59.3	64,058,750	60.3	68,558,509	63.6	68,986,871	64.7
Firm	58,356,809	51.1	53,387,362	49.0	54,249,391	51.1	57,751,276	53.6	52,331,258	49.1
Redeterminable	379,314	0.3	475,418	0.4	315,890	0.3	326,550	0.3	239,950	0.2
Incentive	6,067,413	5.3	5,415,227	5.0	3,671,448	3.5	4,421,079	4.1	10,402,611	9.8
Economic Price Adjustment	5,383,411	4.7	5,324,394	4.9	5,822,021	5.5	6,059,604	5.6	6,013,052	5.6
COST REIMBURSEMENT & OTHER TYPES	43,971,102	38.5	44,392,096	40.7	42,089,381	39.7	39,167,056	36.4	37,610,939	35.3
No Fee	2,626,815	2.3	3,605,564	3.3	3,950,369	3.7	1,713,842	1.6	2,669,784	2.5
Fixed Fee	16,948,294	14.8	17,312,177	15.9	16,925,346	15.9	14,995,743	13.9	14,240,752	13.4
Incentive Fee	3,406,467	3.0	4,773,299	4.4	4,189,450	3.9	4,158,935	3.9	4,788,478	4.5
Award Fee	16,398,678	14.4	14,349,534	13.2	12,902,054	12.2	14,124,764	13.1	11,619,554	10.9
Other B/	4,590,849	4.0	4,351,522	4.0	4,122,162	3.9	4,173,772	3.9	4,292,372	4.0
TYPE OF CONTRACT PRICING PROVISION	FY1994		FY1993		FY1992		FY1991		FY1990	
	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%	AMOUNT	%
TOTAL	\$108,349,673	100.0	\$112,280,488	100.0	\$113,402,449	100.0	\$126,294,179	100.0	\$122,278,008	100.0
FIXED PRICE TYPE (SUB-TOTAL)	72,077,633	66.5	76,516,193	68.1	79,144,866	69.8	96,760,113	76.6	92,925,952	76.0
Firm	51,489,382	47.5	56,281,476	50.1	57,887,749	51.0	71,673,745	56.8	64,468,383	52.7
Redeterminable	700,446	0.6	571,191	0.5	393,549	0.3	371,936	0.3	564,031	0.5
Incentive	12,684,845	11.7	11,341,869	10.1	12,683,020	11.2	13,740,819	10.9	16,736,422	13.7
Economic Price Adjustment	7,202,960	6.6	8,321,658	7.4	8,180,548	7.2	10,973,613	8.7	11,157,116	9.1
COST REIMBURSEMENT & OTHER TYPES	36,272,040	33.5	35,764,295	31.9	34,257,583	30.2	29,534,066	23.4	29,352,056	24.0
No Fee	2,167,155	2.0	1,867,671	1.7	2,143,109	1.9	1,866,368	1.5	2,314,610	1.9
Fixed Fee	14,415,472	13.3	16,345,011	14.6	14,570,956	12.8	13,442,422	10.6	13,820,480	11.3
Incentive Fee	6,069,036	5.6	4,989,378	4.4	5,716,202	5.0	4,136,995	3.3	4,558,135	3.7
Award Fee	9,621,975	8.9	8,712,771	7.8	8,415,007	7.4	6,905,079	5.5	5,692,428	4.7
Other B/	3,998,402	3.7	3,849,464	3.4	3,412,309	3.0	3,183,202	2.5	2,966,403	2.4

A/ For definitions and coverage, see notes on coverage.

B/ Includes Time and Materials and Labor Hours Contracts.

\* Less than 0.05 percent.